

The Business of Pain presents:
The Next BIG Thing – Where Pain Medicine, Science and Business Intersect
 Thursday, September 26 - Sunday, September 29, 2024
 Nashville, TN

The Business of Pain presents:
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Program Agenda
Thursday, September 26 - Sunday, September 29, 2024
Loews, Vanderbilt Hotel, Nashville, TN
Founder: Peter Staats, MD, MBA
Course Director: Sean Li, MD
APP Course Directors: Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA

THURSDAY, September 26, 2024

Time	Location	Event	
12:00-5:00 PM	Symphony 2&3	Early Registration and exhibit setup <i>*Not part of the CME program, no CME credit</i>	
1:00 PM	Symphony 1	Launch of the Business of Pain: The Next Big Thing Business Management Forum for Clinicians/GATOR PIT Moderated by Course Director: Sean Li, MD	Business Bootcamp (BBC) - AAPC Certification Program Streamlining Pain Management Billing: Optimizing Coding and Billing Practices for Efficient Reimbursement Room Name: Ocean Moderated by: Nicola Hawkinson, DPN, RN, RNFA - CORE <i>(AAPC CREDITS ARE AVAILABLE)</i> <i>*Not part of the CME program, no CME credit</i>
1:00-1:20 PM	Symphony 1	Finding the Connection Between Innovation, Finance, Research, and Market Space - Where is the Future Taking Us? Presented by: Jeremy Koff and Bryan Marascalchi, MD	Mastering Patient Demographics and Eligibility for Timely Payments <i>This topic focuses on the essential aspects of patient demographics and eligibility verification, enabling participants to enhance their billing process and minimize payment delays</i> Presented by Mikaela Hawkinson

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1:20-1:40 PM	Symphony 1	The NIH Pain Collaborative Presented by: Eric Grigsby, MD, MBA	Unraveling Copays, Coinsurance, and Deductibles for Clearer Billing Procedures
1:40-2:00 PM	Symphony 1	Investing in Biotech: Principles for Growth Presented by: Christopher Gilligan, MD, MBA	<i>In this topic, attendees will gain clarity on copays, coinsurance, and deductibles, allowing them to navigate these concepts adeptly to optimize billing accuracy and compliance</i> Presented by: Amy Turner, RN, BSN
2:00-2:20 PM	Symphony 1	Panel Discussion How Should a KOL Participate in the Growth of the Space? Moderated by: Sean Li, MD Panelists: Douglas Beall, MD, Dawood Sayed, MD, Chris Gilligan, MD, and Robert Levy, MD, PhD	Best Practices for Pain Procedure Coding: Updates, Modifiers, and Pitfalls <i>This topic delves into the intricacies of coding for pain procedures, providing participants with valuable insights into coding updates, appropriate modifier usage, and how to steer clear of common coding pitfalls.</i> Presented by Amy Turner, RN, BSN
2:20-2:40 PM	Symphony Foyer	Coffee Break	
2:40 PM	Symphony 1	Session Moderated by: Nilesh Patel, MD, MBA	
2:40-3:00 PM	Symphony 1	Keynote Presentation: Expanding our Impact in IPM	Presented by: David Dickerson, MD
3:00-3:20 PM	Symphony 1	New Biologics for Spinal Pathology: Chart our Future	Presented by: Douglas Beall, MD
3:20-3:40 PM	Symphony 1	Neuromodulation Beyond Pain: From Alzheimer's to Parkinson's. What will be the Role of the Interventional Pain Physician?	Presented by: Eric Grigsby, MD, MBA
3:40-4:00 PM	Symphony 1	Non-Invasive Peripheral Neurostimulation for Diabetic Neuropathy	Presented by: Leonardo Kapural, MD, PhD
4:00-4:20 PM	Symphony 1	New Injections for Knee and Spine	Presented by: Mark Coleman, MD
4:20-4:40 PM	Symphony 1	Lessons from Private Equity Any Company Can Use	Presented by: Nilesh Patel, MD, MBA
4:40-5:00 PM	Symphony 1	Q&A	

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5:00-6:30 PM	Symphony 1	Gator Pit Moderated by: Peter Staats, MD, MBA, and Aaron Calodney, MD Exciting New Innovative Companies will Present a Value Opportunity - the Pain Management version of Shark Tank Learn About The Next Big Thing	
6:30 PM	TBD	Pre-Conference Advisory Board Meeting Opportunities	

FRIDAY, September 27, 2024

Time	Location	Topic	
7:00-7:05 AM		Welcome to The Next Big Thing	Founder: Peter Staats, MD, MBA and Sean Li, MD
7:05-7:45 AM	Lyric	Breakfast Symposium Sponsorship Available <i>*Not part of the CME program, no CME credit</i>	
Time	Symphony 1	Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect Room Name: Symphony 1 Topic: Moderated by: Course Director - Sean Li, MD	
7:45-8:00 AM	Symphony 1	Targeting Glial Cells	Presented by: Harold Cordner, MD
8:00-8:15AM	Symphony 1	Multiple Waves, are More Merrier?	Presented by: Neel Mehta, MD
8:15-8:30 AM	Symphony 1	Proactive Care - Does Remote Monitoring Make a Difference?	Presented by: Ramo Naidu, MD
8:30-8:45 AM	Symphony 1	High-Frequency Stimulation: Data Matters	Presented by: Leo Kapural, MD, PhD
8:45-9:00 AM	Symphony 1	The Closed Loop Revolution	Presented by: Robert Levy, MD, PhD
9:00-9:25 AM	Symphony 1	Keynote Presentation: How to Think About New Wave Forms and New Neuromodulation Therapies	Presented by: Corey Hunter, MD
9:25-9:50 AM	Symphony 1	Keynote Presentation: Saving our Space	Presented by: Robert Levy, MD, PhD

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9:50-10:10 AM	Symphony 2&3	Break with Exhibits *Not part of the CME program, no CME credit	
Time	Plenary Session Room Name: Symphony 1 Topic: Upgrade Your Neurostimulation Moderated by: Steven Falowski, MD	Time	APP Breakout Session Room Name: Ocean Way Moderators: Patrick McGinn, PA-C, Zohra Hussani, FN-P
10:10-10:30 AM	DRG for Back Pain Presented by: Kenneth Chapman, MD	10:10-10:30 AM	So now I am a Pain Practitioner Presented by: Patrick McGinn, PA-C and Zohra Hussani, FN-P
10:30-10:50 AM	Can Temporary Neuromodulation be Curative? Presented by: Sean Li, MD	10:30-10:50 AM	Management of Chronic Pain and Addiction Presented by: Hannah Sisti, PA-C
10:50-11:10 AM	Does Size Matter in Neuromodulation? Presented by: Ali Valimahomed, MD	10:50-11:10 AM	Chronic Axial Low Back Pain Presented by: Kristen Klein, AGNP-C
11:10-11:30 AM	Advances in PNS Presented by: Alaa Abd-Elseyed, MD	11:10-11:30 AM	Spinal Stenosis: Pathophysiology and Beyond Presented by: Michael Esposito, MD
11:30-11:50 AM	Implanted Peripheral Nerve Stimulation for Back Pain Presented by: Christopher Gilligan, MD, MBA	11:30-11:50 AM	Reading MRIs for the Interventional APP Presented by: Doug Beall, MD
11:50-12:00	Q&A Moderated by: Steven Falowski, MD Panelists: Robert Levy, MD, PhD, Sean Li, MD, Ali Valimahomed, MD, Alaa Abd-Elseyed, MD, Christopher Gilligan, MD, MBA	11:50-12:00	Minimally Invasive Spine Procedures: Understanding who is a Candidate Presented by: Ramo Naidu, MD
12:00-1:00 PM	Room Name: Ocean Way APP Lunch Symposium Sponsored by: <i>*Not part of the CME program, no CME credit</i>		
12:00-1:00 PM	Room Name: Lyric Lunch Symposium Sponsored by: <i>*Not part of the CME program, no CME credit</i>		

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1:00 PM	Keynote Presentations Moderated by: Peter Staats, MD, MBA, and Sean Li, MD	
1:00-1:25 PM	Keynote Presentation: Title TBD Presented by: Aaron Calodney, MD	
1:25-1:50 PM	Keynote Presentation: How to Find Joy in the Practice of Medicine Presented by: Eric Grigsby, MD, MBA	
1:50-2:15 PM	Keynote Presentation: Creating the Singularity: Where is Neuromodulation Taking Us? Presented by: Timothy Deer, MD	
2:15 2:35 PM	Symphony 2&3	Break with Exhibits <i>*Not part of the CME program, no CME credit</i>
Time	Plenary Session Room Name: Symphony 1 Moderated by: Kiran Patel, MD	APP Breakout Session Room Name: Ocean Way Moderators: Patrick McGinn, PA-C and Zohra Hussani, FN-P
2:35-2:55 PM	Endoscopic Surgery: Is it the Future of IPM Spine? Presented by: Sudhir Diwan, MD	Neuromodulation 101: Deconstructing the Technology Presented by: Stanley Golovac, MD
2:55-3:15 PM	Is Therapy the Next Big Thing? Presented by: Anish Patel, MD	When to Recommend Peripheral Nerve Stimulation Presented by: Casey Grillo, NP
3:15-3:35 PM	Salvage Therapy for Failed SCS Presented by: Kiran Patel, MD	Management of Chronic Abdominal/Pelvic Pain Presented by: Mayank Gupta, MD
3:35-3:55 PM	Basivertebral Nerve Ablation Presented by: Brian Durkin, MD	Overlap Between Rheumatology and Interventional Pain Management Presented by: Marie Zambelli, MSN, FNP-C
3:55-4:15 PM	Who Should the Pain Patient See First, the Spine or IPM? Presented by: Peter Staats, MD, MBA	SI Joint: Key Distinguishing Factors to Differentiate SI Joint Dysfunction Presented by: Ashley Comer, MSN, APRN, FNP-C
4:15-4:35 PM	Top Ten Articles of 2023 and 2024 Best Abstracts Presented by: Michael Schatman, PhD	Troubleshooting Pumps Presented by: Anish Patel, MD **APP's to Join General Session for Keynote Presentation

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4:35-5:00 PM	Keynote Presentation: Interventional Pain is Moving Fast, if you Don't Stop to Look Around, you Might Miss It Presented by: Yesh Navalgund, MD	
5:00-5:30 PM	Symphony 2&3	Cocktail Reception with Exhibits <i>*Not part of the CME program, no CME credit</i>
5:00-5:30 PM	Symphony 2&3	APP Cocktail Reception Sponsored by Vertos Medical <i>*Not part of the CME program, no CME credit</i>

SATURDAY, September 28, 2024

Time	Location	Topic	
7:00-8:00 AM	Lyric	Breakfast Presentation Sponsorship Available <i>*Not part of the CME program, no CME credit</i>	
Time:	Plenary Session Room Name: Symphony 1 Topic: Expanding the Role of the Interventionalist Moderated by: Dawood Sayed, MD	Business Bootcamp (BBC) Room Name: Lyric Moderated by: Yesh Navalgund, MD	
8:00 AM	Welcome to the Program	Welcome to the Program	
8:00-8:20 AM	Percutaneous Lumbar Decompression Presented by: Stanley Golovac, MD	Keeping Referrals Happy Presented by: Yesh Navalgund, MD	
8:20-8:40 AM	Spinal Stenosis Treatment with Instrumentation Presented by: Ramo Naidu, MD	Revenue Cycle Management Presented by: Harold Cordner, MD	
8:40-9:00 AM	Mechanisms of Action of Peripheral Nerve Stimulation Presented by: Jennifer Hah, MD	Compliance 101 Presented by: Kelly Martinelli	
9:00-9:20 AM	Minimally Invasive Spinal Fusion Presented by: Dawood Sayed, MD	Hiring and Rewarding Talent Presented by: Christopher Gilligan, MD, MBA	
9:20-9:40 AM	Radiofrequency of the Spine Presented by: Giuliano Lo Bianco, MD	Leveraging Social Media Presented by: Shravani Durbhakula, MD	

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9:40-9:50 AM	Q&A with all speakers		Q&A with all speakers
9:50-10:10 AM	Symphony 2&3	Break with Exhibits Sponsorship Available <i>*Not part of the CME program, no CME credit</i>	
Time:	Plenary Session Room Name: Symphony 1 Topic: The Future of IPM Moderated by: Shravani Durbhakula, MD		Business Bootcamp (BBC) Room Name: Lyric Moderated by: Randa Jaafar, MD
10:10-10:30 AM	Keynote Presentation: So You Are Now a Surgeon, Act Like One: Basics of Wound Healing and Infection Control Presented by: Steven Falowski, MD		Entrepreneurship and Medical Aesthetics Presented by: Randa Jaafar, MD
10:30-10:50 AM	Sacroiliac Joint Fusions Presented by: Chris Bovinet, MD		Keeping Pace with Medicare Rules Presented by: Ketan Patel, MD
10:50-11:10 AM	Regenerative Medicine and PRP for the Spine Presented by: George Chang Chien, DO		What is an RAC Audit: An Update Presented by: Michael Esposito, MD
11:10-11:30 AM	Topical Neurolysis for Pain Presented by: David Reece, DO		Innovations and the Importance of Informed Consent Presented by: Timothy Deer, MD
11:30-11:50 AM	Panel Presentation: Revolution in Pain Education: What Does the Future Hold? Moderated by: Miles Day, MD Panelists: Michael Schatman, PhD and Kiran Patel, MD		MIPS Update Presented by: Kelly Martinelli, Esq.
11:50-12:00 PM	Q&A All Presenters		Q&A
12:00-1:00 PM	Blackbird A&B	Industry Sponsored Luncheon Symposium Sponsorship Available <i>*Not part of the CME program, no CME credit</i>	
Time	Plenary Session Room Name: Symphony 1 Topic: Pain in the Neck and Head		*Ultrasound Workshop Room Name: Symphony 2

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	Moderated by: Miles Day, MD	Course Instructors: Ali Valimahomed, MD, Amit Gulati, MD and George Chang Chien, DO 1:00 – 3:00 PM
1:00-1:20 PM	Botulinum Toxin for Headache Presented by: Charles Argoff, MD	
1:20-1:40 PM	Should SPG be the First Line in Headache Management? Presented by: Miles Day, MD	
1:40-2:00 PM	Special Needs of our Active Duty and Military Personnel Presented by: David Reece, DO	
2:00-2:20 PM	Neuromodulation for Head and Neck Pain Presented by: Konstantin Slavin, MD	
2:20-2:40 PM	Medication Management for Headache: Is It Still the First Rung of the Ladder? Presented by: Charles Argoff, MD	
2:40-3:00 PM	Topical Discussion of the Complex Headache Patient All presenters	
3:00-3:30 PM	Symphony 2&3	Break with Exhibits Sponsorship Available <i>*Not part of the CME program, no CME credit</i>
3:30-4:00 PM	Interventional Pain Medicine Societies - CEO/President’s Forum The Pros and Cons of Society Growth Moderated by: Peter Staats, MD, MBA Panelists: Charles Argoff, MD (AAPM), Corey Hunter, MD (NANS), Timothy Deer, MD (ASPN), Miles Day, MD (WIP), Sudhir Diwan, MD (LAPS), Konstantin Slavin, MD (INS), Milan Stojanovic, MD (SIS), Ramo Naidu, MD (PSPS), Harold Cordner, MD (FSIPP)	
	Interventional Pain Medicine Industry CEO/Presidents and CMO Forums Room Name: Symphony 1 Moderated by: Peter Staats, MD, MBA and Sean Li, MD <i>*Not part of the CME program, no CME credit</i>	
4:00-4:05 PM	Introduction to the Presenters and Structure of Discussions with the Business Leadership in the Spine and Pain Space Moderators: Peter Staats, MD, MBA, and Sean Li, MD	
4:05-4:45 PM	CMO Forum Moderated by: Sean Li, MD and Peter Staats, MD, MBA Invited Panelists: Alan Burton, MD, Nilesh Patel, MD, Ray Baker, MD, Andrea Trescot, MD, Marshall Bedder, MD, David Caraway, MD, PhD	
4:45-5:25 PM	CEO Forum Moderated by: Sean Li, MD and Peter Staats, MD, MBA Panelists TBD: Boston, Abbott, Curonix, SPR, Saluda, Averitas, Biotronik, Vertos, Nalu, Medtronic, PainTEQ (CEO’s or Presidents will be invited)	

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5:25-5:45 PM	Q&A
5:45 PM	Session Conclusion
6:30-8:30 PM	<p>Gala and Awards Dinner Room Name: Blackbird A&B Hosted by: Peter Staats, MD, MBA and Sean Li, MD Keynote Speaker Presentation: Entertainment provided by: Floramay Holliday and Gabor Racz, Jr. Sponsorship Available Awards: Physician Leader of the Year Award Winner: Advanced Practice Practitioner Leadership Award: Physician Educator of the Year Award: Lifetime Achievement Award: Excellence in Clinical Research: Rising International Star: <i>*Not part of the CME program, no CME credit</i></p>

*Exhibitors are welcome to break down on Saturday, September 28 at 3:30PM after the Afternoon Break has concluded****

SUNDAY, September 29, 2024

Time	Topic	Faculty
8:00AM	Continental Breakfast and Registration Sponsored by:	
National Spine and Pain Company Meeting Room Name: Symphony 1 Program Moderator: Christopher Gilligan, MD		
8:00-8:20 AM	Panel Presentation Alternative Career Paths for the IPM Physician	Panelists: Christopher Gilligan, MD, MBA, David Caraway, MD, PhD
8:20-8:40 AM	Is an aesthetic practice a natural extension of Pain?	Presented by: Randa Jaafar, MD
8:40-9:00 AM	How I Expanded My Practice to Include Incontinence	Presented by: Mayank Gupta, MD
9:00-9:20 AM	Discussion	
9:20-9:40 AM	Coffee Break	
9:40-10:00 AM	Reimbursement Challenges for the IPM Physician	Presented by: Ketan Patel, MD

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10:00-10:20 AM	Management of Pelvic Pain	Presented by: Kiran Patel, MD
10:20-10:40 AM	Open	Presented by:
10:40-11:00 AM	Discussion: All Speakers	Christopher Gilligan, MD, MBA, David Caraway, MD, PhD, Randa Jaafar, MD, Mayank Gupta, MD