**The Business of Pain presents:**

***The Next BIG Thing - Where Pain Medicine, Science, and Business Intersect***

**Program Agenda**

**Thursday, October 23rd - Sunday, October 26th, 2025**

**Eden Roc, Miami Beach, Florida**

*With: Peter Staats, MD, MBA and Course Director: Sean Li, MD*

*APP Course Directors: Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA and Casey Grillo, FNP-C*

*Business Course Planning Committee: Eric Grigsby, MD, MBA, Kenneth Candido, MD, Annu Navani, MD, Jeremy Koff, MBA, MPA, Scott Becker*

**Thursday, October 23, 2025**

| **Time** | **Location** | **Event** |
| --- | --- | --- |
| 7:45-8:00 am |  | Registration and Check-In Exhibitors are Welcome to Set Up in Pompeii Ballroom  |
| 8:00-8:15 am | Mona Lisa | Welcome and Opening RemarksPeter Staats, MD, MBA, Sean Li, MD |
| 8:15-8:45 am | Mona Lisa | How to Find the Next Disruptive Technology? Jeremy Koff, MBA, MPA |
| 8:45-9:15 am | Mona Lisa | When, Why, and How to Sell a Medical DeviceJim Cassidy |
| 9:15-9:45 am | Mona Lisa | **Keynote Presentation:**Importance of Long-Term Pain Outcomes in Pain MedicineAllen Burton, MD |
| 9:45-10:00 am | Pompeii Ballroom | Break*\*Not part of the CME program, no CME credit* |

**Thursday, October 23, 2025(continued)**

| **Time** | **Location** | **Event** |
| --- | --- | --- |
| 10:00-10:30 am | Mona Lisa | Perspectives on Innovation in Pain MedicineJames Cavuto |
| 10:30-11:00 am | Mona Lisa | **Keynote Presentation:**Key Healthcare TrendsScott Becker |
| 11:00-11:30 am | Mona Lisa | Reforms in the Medicare and Medicaid System: A View From Behind the CurtainJohn Prunskis, MD, FIPP |
| 11:30-12:00  | Mona Lisa | Analgesics of the FutureJeff Gudin, MD |
| 12:00-1:00 pm | Promenade | Lunch Program**Sponsorship is available***\*Not part of the CME program, no CME credit* |
| 1:00-1:20 pm | Mona Lisa | How Does the Investment Community Evaluate Your Next Big Idea?Christopher Gilligan, MD |
| 1:20-1:40 pm | Mona Lisa | Will Regenerative Therapies Disrupt Spinal Interventions?Annu Navani, MD |
| 1:40-2:00 pm | Mona Lisa | Innovations in Pain Medicine: Pharma versus MedTechBrad Maruca |

**Thursday, October 23, 2025(continued)**

| 2:00-6:00 pm | Promenade | **2025 Gator Pit****Moderated by: Jeremy Koff, MBA, MPA, Eric Grigsby, MD, MBA, James Cavuto & Scott Becker****Exciting New Innovative Companies and Ideas**Company Leaders to Present a Value Opportunity (the Pain Management version of “Shark Tank” - Learn About The Next Big Thing)(All faculty and attendees are invited to join in to discuss new and innovative updates!)*\*Not part of the CME program, no CME credit* |
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|  |  | Discussion and Wrap-UpModerators: Jeremy Koff, MBA, MPA, Eric Grigsby, MD, MBA, James Cavuto, Scott Becker |
| 6:00-6:30 pm | Pompeii Ballroom | Cocktail Reception with Exhibits |
| 6:30 pm |  | Pre-Conference Advisory Board Meeting OpportunitiesNSPC Dinner |

**Friday, October 24, 2025**

| **Time** | **Location** | **Event** |
| --- | --- | --- |
| 7:00-7:05 **am** | Promenade | Welcome to The Business of Pain: Next Big ThingPeter Staats, MD, MBA, and Sean Li, MD - Course Director |
| 7:05-7:55 **am** | Promenade | **Breakfast Symposium presented by Pentec Health*****\*Not part of the CME program, no CME credit*** |
|  | Mona Lisa | **Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect****Moderated by: Course Director - Sean Li, MD** |
| 8:00-8:15 am | Mona Lisa | Novel Targets and Waveforms in Closed-Loop SCSMelissa Murphy, MD  |
| 8:15-8:30 am | Mona Lisa | Combination Therapy in SCSNeel Mehta, MD |
| 8:30-8:45 am | Mona Lisa | Comprehensive SCS with Remote Monitoring Kasra Amirdelfan, MD |
| 8:45-9:00 am | Mona Lisa | Adapting AI in High-Frequency StimulationUsman Latif, MD  |
| 9:00-9:15 am | Mona Lisa | Personalized SCS Therapy with BiomarkersSean Li, MD |
| 9:15-9:30 am | Mona Lisa | Expanding Indications of SCSSteven Falowski, MD, FAANS |

**Friday, October 24, 2025 (Continued)**

| **Time** | **Location** | **Event** |
| --- | --- | --- |
| 9:30-9:50 am | Mona Lisa | **Keynote Presentation:**Saving our SpaceRobert Levy, MD, PhD |
| 9:50-10:15 am | Pompeii Ballroom | Break with Exhibits***\*Not part of the CME program, no CME credit*** |
| **Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect****Room:** Mona Lisa**Moderated by: Course Director - Sean Li, MD** | **APP Session- *Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care*****Room:** Key Biscayne A**APP Course Directors:** Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA, Casey Grillo, FNP-C |
| 10:15-10:30 am | Novel Indications for DRG StimulationKenneth Chapman, MD | 10:15-10:20 am | Launch of the APP Program“Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care” |
| 10:30-10:45 am | Non-Invasive NeuromodulationLeonardo Kapural, MD, PhD | 10:20-10:40 am | Advanced Imaging for Pain Diagnostics: What APPs Must KnowDoug Beall, MD |
| 10:45-11:00 am | Temporary NeuromodulationDavid Reece, DO | 10:40-11:00 am | Novel Non-Opioid Treatment OptionsHannah Sisti, PA-C |
| 11:00-11:15 am | PNS: Past, Present, and FutureAlaa Abd-Elsayed, MD | 11:00-11:20 am | Diagnosis and Treatment of Axial Low Back PainKristen Durkin, AGNP-C |

**Friday, October 24, 2025 (Continued)**

| **Time** | **Location** | **Event** |
| --- | --- | --- |
| 11:15-11:30 am | PNS for Chronic Back PainChristopher Gilligan, MD | 11:20-11:40 am | Regenerative Medicine Updates for APPs: Beyond PRPAnnu Navani, MD |
| 11:30-12:00 Pm | **Keynote Presentation:**What is the Future of Neuromodulation?Corey W. Hunter, MD | 11:40-12:00 Pm | Collaborative Case Studies: Surgical vs. Non-Surgical PathwaysPanel Presenters: (SI Fusion) Ashley Comer, MSN, APRN, FNP-C (PNS) Casey Grillo, FNP-C  (SCS) Zohra Hussani, MSN, FNP-BC, MBA (BVNA) Kristen Durkin, AGNP-C (MILD) Patrick McGinn, PA-C |
| 12:00-1:00 pm | Promenade | Luncheon Symposium presented by Legally Mine***Not part of the CME program, no CME credit*** |
| **Plenary Session – The Next Big Thing: Where Pain, Science, and Business Intersect****Room:** Mona Lisa**Moderated by: Peter Staats, MD, MB,A and Sean Li, MD** | **APP Session- *Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care*****Room:** Key Biscayne B**APP Course Directors:** Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA, Casey Grillo, FNP-C |
| 1:00-1:20 pm | Nutraceuticals in Pain Medicine: The Catalyst for SuccessMark Tager, MD, MBA | 1:00-1:20 pm | Neuromodulation 101: Deconstructing the TechnologyJonathan Carlson, MD |
| 1:20-1:40 pm | Automation through AIYeshvant Navalgund, MD | 1:20-1:40 pm | Targeted Drug Delivery Therapy 101Ashley Comer, MSN, APRN, FNP-C |

**Friday, October 24, 2025 (Continued)**

| **Time** | **Event** | **Time** | **Event** |
| --- | --- | --- | --- |
| 1:40-2:00 pm | **Keynote Presentation:**SCS for Gait DisordersTimothy Deer, MD | 1:40-2:00 pm | MIS for Pain 101: Understanding the ToolsHarry Sukumaran, MD |
| 2:00-2:30 pm | Pompeii Ballroom | Break with Exhibits***\*Not part of the CME program, no CME credit*** |
| **Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect****Room:** Mona Lisa**Moderated by: Kiran V. Patel, MD** | **APP Hands-On Workshop*****Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care*****Room:** Key Biscayne A**APP Course Directors:** Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA, Casey Grillo, FNP-C |
| 2:30-2:50 pm | MIS Update on Spinal StenosisBrian Durkin, MD | 2:30-3:10 pm | Basic IT Pump Programming and ManagementAshley Comer, MSN, APRN, FNP-C |
| 2:50-3:10 pm | Is Intrathecal Therapy the Solution to the Opioid Crisis?Aaron Calodney, MD |
| 3:10-3:30 pm | Salvage Therapy for Failed SCSKiran V. Patel, MD | 3:10-3:50 pm | Topical Capsaicin Patch Therapy: Patient Identification to ApplicationHannah Sisti, PA-C |
| 3:30-3:50 pm | Deconstructing Vertebrogenic PainDoug Beall, MD |

**Friday, October 24, 2025 (Continued)**

| **Time** | **Event** | **Time** | **Event** |
| --- | --- | --- | --- |
| 3:50-4:10 pm | SI Joint Treatment OptionsDawood Sayed, MD | 3:50-4:30 pm | Topical Capsaicin Patch Therapy: Patient Identification to ApplicationHannah Sisti, PA-C |
| 4:10-4:30 pm | Intradiscal Therapies for Chronic PainJonathan Carlson, MD |
| 4:30-5:00 pm | ***Movie Time Presentation***Moderators: Annu Navani, MD and Mark Tager, MD, MBA“The History of Pain Medicine”“Hacking the Vagus Nerve” | 4:30-5:00 pm | Office-Based SCS Programming with AutomationPatrick McGinn, PA-C and featuring EVA |
| 5:30-6:00 pm | Pompeii Ballroom | Cocktail Reception with Exhibits***\*Not part of the CME program, no CME credit*** |
| 6:00-9:00 pm | Offsite | Faculty Dinner - Offsite by invitation onlySponsorship Available***\*Not part of the CME program, no CME credit*** |

**Saturday, October 25, 2025**

| **Time** | **Event** | **Time** | **Event** |
| --- | --- | --- | --- |
| **7:00-8:00 am** | **Promenade** | **Breakfast Symposium****Sponsorship Available*****\*Not part of the CME program, no CME credit*** |
| **Plenary Session – The Next Big Thing: Where Pain, Science, and Business Intersect****Room:** Mona Lisa**Moderated by: Kiran V. Patel, MD** | **Business Bootcamp (BBC)****Room:** Key Biscayne A**Moderated by: Yeshvant Navalgund, MD** |
| 8:00-8:20 **am** | Protecting Interventional Pain MedicineHarold Cordner, MD | 8:00-8:20 **am** | Keeping Referrals HappyRamo Naidu, MD |
| 8:20-8:40 **am** | Congressional UpdateJeff Mortier | 8:20-8:40 **am** | Revenue Cycle ManagementPaul Lynch, MD |
| 8:40-9:00 **am** | Optimizing Service Differential in Interventional Pain ManagementHemant Kalia, MD | 8:40-9:00 **am** | Selecting the Right EHR for the PracticeHarry Sukumaran, MD |
| 9:00-9:20 **am** | Training the Next Generation of Pain PhysiciansPaul Christo, MD, MBA | 9:00-9:20 **am** | Hiring and Rewarding TalentChristopher Gilligan, MD |
| 9:20-9:40 **am** | The Role of Private Equity in Pain MedicineKasra Amirdelfan, MD | 9:20-9:40 **am** | Building Your Personal BrandMelissa Murphy, MD |

**Saturday, October 25, 2025 (Continued)**

| **Time** | **Event** | **Time** | **Event** |
| --- | --- | --- | --- |
| 9:40-9:50 **am** | ***Rapid Fire***What are the Things That are Going to Change Pain Medicine in 2026Panelists: Jeff Mortier, Timothy Deer, MD, Annu Navani, MD, Kasra Amirdelfan, MD and Dawood Sayed, MD | 9:40-9:50 **am** | Q&A with all Speakers |
| 9:50-10:20 **am** | Pompeii Ballroom | **Break with Exhibits*****\*Not part of the CME program, no CME credit*** |
| **Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect****Room:** Mona Lisa**Moderated by: Peter Staats, MD, MBA** | **Business Bootcamp (BBC)****Room:** Key Biscayne A**Moderated by: Yeshvant Navalgund, MD** |
| 10:20-10:40 **am** | **Keynote Presentation:**Finding Fulfillment in the Practice of MedicineEric Grigsby, MD, MBA | 10:20-10:40 **am** | How to Publish an Article or Book in Pain MedicineAlaa Abd-Elsayed, MD |
| 10:40-11:00 **am** | Pain Management in the Aging PopulationKenneth Candido, MD | 10:40-11:00 **am** | Keeping Pace with Medicare RulesKetan Patel, MD |
| 11:00-11:20 **am** | New Treatments for FibromyalgiaJeffrey Gudin, MD | 11:00-11:20 **am** | What is an RAC Audit? An UpdateCorey W. Hunter, MD |
| 11:20-11:40 **am** | Clinical Impact of AI Physician Avatars in Patient Conversion: Improving Efficiency and Optimizing OutcomesRyan Budwany, MD | 11:20-11:40 **am** | Innovation and the Importance of Informed ConsentHemant Kalia, MD |

**Saturday, October 25, 2025 (Continued)**

| **Time** | **Event** | **Time** | **Event** |  |
| --- | --- | --- | --- | --- |
| 11:40-12:00 | Biopsychosocial Approach to the Pain PatientMichael E. Schatman, PhD | 11:40-12:00 | MIPS UpdateTBD |
| 12:00-1:00 pm | Promenade | Luncheon SymposiaSponsorship Available***\*Not part of the CME program, no CME credit*** |
| **Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect****Room:** Mona Lisa**Moderated by: Anish S. Patel, MD, MBA** | **Business Bootcamp (BBC) - AAPC Certification Program** **Room Name: Key Biscayne A****Moderated by: Nicola Hawkinson, DPN, RN, RNFA - CORE****\*Not part of the CME program, no CME credit (AAPC CREDITS ARE AVAILABLE)** |
| 1:00-1:20 pm | Trigeminal Neural BlockadeSerdar Erdine, MD | 1:00-2:00 pm |  |
| 1:20-1:40 pm | Vagal Nerve Stimulation for Head and Neck PainRobert Levy, MD, PhD |
| 1:40-2:00 pm | Topical Neurolysis for PainDavid Reece, DO |
| 2:00-2:20 pm | Novel Non-Opioids for Head and Neck PainNeel Mehta, MD | 2:00-3:00 pm |  |
| 2:20-2:40 pm | Central Sensitization: A Cause of Persistent Chronic PainEric Grigsby, MD, MBA |

**Saturday, October 25, 2025 (Continued)**

| **Time** | **Event** | **Time** | **Event** |
| --- | --- | --- | --- |
| 2:40-3:00 pm | Sympathetic Blockade in CRPS: Diagnostic, Therapeutic or Prognostic?Jee Youn Moon, MD, PhD |  |  |
| 3:00-3:30 **pm** | Pompeii Ballroom | **Break with Exhibits*****\*Not part of the CME program, no CME credit*** |
| **Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect****Room:** Mona Lisa**Moderated by: Anish S. Patel, MD, MBA** | **Business Bootcamp (BBC) - AAPC Certification Program** **Room Name: Key Biscayne A****Moderated by: Nicola Hawkinson, DPN, RN, RNFA - CORE****\*Not part of the CME program, no CME credit (AAPC CREDITS ARE AVAILABLE)** |
| 3:30-4:00 pm | Interventional Pain Medicine - Large Practice Perspectives PanelModerator: Peter Staats, MD, MBAPanelists: Yeshvant Navalgund, MD, John Prunskis, MD, FIPP, Kasra Amirdelfan, MD and Annu Navani, MD | 3:30-4:30 pm |  |
| **Interventional Pain Medicine Industry CEO/Presidents and CMO Forums****Room:** Promenade**Moderated by: Peter Staats, MD, MBA and Sean Li, MD*****\*Not part of the CME program, no CME credit*** |
| 4:00-4:05 pm | **Introduction to the Presenters and Structure of Discussions with the Business Leadership in the Spine & Pain Space** **Moderators:** Peter Staats, MD, MBA, and Sean Li, MD |

**Saturday, October 25, 2025 (Continued)**

| **Time** | **Event** | **Time** | **Event** |
| --- | --- | --- | --- |
| 4:05-4:45 pm | **CMO Forum****Moderated by: Sean Li, MD and Peter Staats, MD, MBA****Invited Panelists:** **Allan Burton, MD** (Abbott), **Ray Baker, MD** (Boston Scientific) | 4:30-5:30 pm |  |
| 4:45-5:25 pm | **CEO Forum****Moderated by: Sean Li, MD and Peter Staats, MD, MBA****Panelists TBD: Todd Langevin** (Biotronik Neuro), **Jim Cassidy** (Boston Scientific), CornerLoc, **Aure Bruneau** (Curonix), PainTEQ, **Jim Schuermann** (Saluda), Stryker**,** Abbott, Nevro, SPR, Nalu, Medtronic, (CEO’s or Presidents will be invited) |
| 5:25-5:45 pm | Q&A | 5:30-5:45 pm | Q&A |
| 5:45 pm | Session Concludes |
| **6:30-8:30 pm** | **Gala and Awards Dinner** **Room Name:** **Hosted by: Peter Staats, MD, MBA and Sean Li, MD*****Sponsorship Available*****Awards:*** **Top Abstract Winners Presented by Michael Schatman, PhD**
* **What is “ The Next Big Thing” of 2025 James Cavuto and Jeremy Koff**
* **Academic Physician of the Year Award Winner**
* **Advanced Practice Practitioner Leadership Award**
* **Physician Leader of the Year Award Winner**
* **Lifetime Achievement Award**
* **Excellence in Clinical Research**
* **International Scholar Award**
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**Sunday, October 26, 2025**

| **Time** | **Location** | **Event** |
| --- | --- | --- |
| **8:00 am** |  | **Continental Breakfast and Registration*****\*Not part of the CME program, no CME credit*** |
|  | **Mona Lisa** | **Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect****Moderated by: Christopher Gilligan, MD** |
| 8:00-8:20 **am** | Mona Lisa | Alternative Career Paths for the IPM PhysicianChristopher Gilligan, MD |
| 8:20-8:40 **am** | Mona Lisa | Cash Pay Pain MedicineMark Tager, MD, MBA |
| 8:40-9:00 **am** | Mona Lisa | Pros and Cons of Private Equity Roll-UpsYeshvant Navalgund, MD |
| 9:00-9:20 **am** | Mona Lisa | When Doctors Go on Strike, International Perspective of Pain MedicineJee Youn Moon, MD, PhD |
| 9:20-9:40 **am** | Mona Lisa | Next Generation Metrics for Data Metrics for Practice Success and GrowthUsman Latif, MD  |
| 9:40-10:00 **am** | Mona Lisa | Reimbursement Challenges for the IPM PhysicianKetan Patel, MD |
| 10:00-10:20 **am** | Mona Lisa | Addressing Mental Health in Pain MedicineMichael Schatman, PhD |
| 10:20-10:40 **am** | Mona Lisa | Managing Risk and Complications in Pain MedicineKenneth Candido, MD |

**Sunday, October 26, 2025 (continued)**

| **Time** | **Location** | **Event** |
| --- | --- | --- |
| 10:40-11:00 **am** | Mona Lisa | Treating Elderly Patients in Chronic PainPaul Christo, MD, MBA |
| 11:00-11:20 **am** | Mona Lisa | Strategies for Treating Our Veterans with Chronic PainMarshall Bedder, MD |
| 11:20-11:40 **am** | Mona Lisa | Pelvic PainKiran Patel, MD |
| 11:40-12:00 **pm** | Mona Lisa | Beyond the Chart: Unlocking the Practice Potential of AIYeshvant Navalgund, MD |
| 12:00-12:15 **pm** | Mona Lisa | Discussion All Speakers |
| 12:15 **pm** | Mona Lisa | Sessions Close |