**The Business of Pain presents:**

***The Next BIG Thing - Where Pain Medicine, Science, and Business Intersect***

**Program Agenda**

**Thursday, October 23rd - Sunday, October 26th, 2025**

**Eden Roc, Miami Beach, Florida**

*With: Peter Staats, MD, MBA and Course Director: Sean Li, MD*

*APP Course Directors: Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA and Casey Grillo, FNP-C*

*Business Course Planning Committee: Eric Grigsby, MD, MBA, Kenneth Candido, MD, Annu Navani, MD, Jeremy Koff, MBA, MPA, Scott Becker*

**Thursday, October 23, 2025**

| **Time** | **Location** | **Event** | |
| --- | --- | --- | --- |
| 7:45-8:00 am |  | Registration and Check-In  Exhibitors are Welcome to Set Up in Pompeii Ballroom | |
| 8:00-8:15 am | Mona Lisa | Welcome and Opening Remarks  Peter Staats, MD, MBA, Sean Li, MD | |
| 8:15-8:45 am | Mona Lisa | How to Find the Next Disruptive Technology?  Jeremy Koff, MBA, MPA | |
| 8:45-9:15 am | Mona Lisa | When, Why, and How to Sell a Medical Device  Jim Cassidy | |
| 9:15-9:45 am | Mona Lisa | **Keynote Presentation:**  Importance of Long-Term Pain Outcomes in Pain Medicine  Allen Burton, MD | |
| 9:45-10:00 am | Pompeii Ballroom | Break  *\*Not part of the CME program, no CME credit* | |

**Thursday, October 23, 2025(continued)**

| **Time** | **Location** | **Event** | |
| --- | --- | --- | --- |
| 10:00-10:30 am | Mona Lisa | Perspectives on Innovation in Pain Medicine  James Cavuto | |
| 10:30-11:00 am | Mona Lisa | **Keynote Presentation:**  Key Healthcare Trends  Scott Becker | |
| 11:00-11:30 am | Mona Lisa | Reforms in the Medicare and Medicaid System: A View From Behind the Curtain  John Prunskis, MD, FIPP | |
| 11:30-12:00 | Mona Lisa | Analgesics of the Future  Jeff Gudin, MD | |
| 12:00-1:00 pm | Promenade | Lunch Program  **Sponsorship is available**  *\*Not part of the CME program, no CME credit* | |
| 1:00-1:20 pm | Mona Lisa | How Does the Investment Community Evaluate Your Next Big Idea?  Christopher Gilligan, MD | |
| 1:20-1:40 pm | Mona Lisa | Will Regenerative Therapies Disrupt Spinal Interventions?  Annu Navani, MD | |
| 1:40-2:00 pm | Mona Lisa | Innovations in Pain Medicine: Pharma versus MedTech  Brad Maruca | |

**Thursday, October 23, 2025(continued)**

| 2:00-6:00 pm | Promenade | **2025 Gator Pit**  **Moderated by: Jeremy Koff, MBA, MPA, Eric Grigsby, MD, MBA, James Cavuto & Scott Becker**  **Exciting New Innovative Companies and Ideas**  Company Leaders to Present a Value Opportunity (the Pain Management version of “Shark Tank” - Learn About The Next Big Thing)  (All faculty and attendees are invited to join in to discuss new and innovative updates!)  *\*Not part of the CME program, no CME credit* | |
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|  |  | Discussion and Wrap-Up  Moderators: Jeremy Koff, MBA, MPA, Eric Grigsby, MD, MBA, James Cavuto, Scott Becker | |
| 6:00-6:30 pm | Pompeii Ballroom | Cocktail Reception with Exhibits | |
| 6:30 pm |  | Pre-Conference Advisory Board Meeting Opportunities  NSPC Dinner | |

**Friday, October 24, 2025**

| **Time** | **Location** | **Event** | | |
| --- | --- | --- | --- | --- |
| 7:00-7:05 **am** | Promenade | Welcome to The Business of Pain: Next Big Thing  Peter Staats, MD, MBA, and Sean Li, MD - Course Director | | |
| 7:05-7:55 **am** | Promenade | **Breakfast Symposium presented by Pentec Health**  ***\*Not part of the CME program, no CME credit*** | | |
|  | Mona Lisa | **Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect**  **Moderated by: Course Director - Sean Li, MD** | | |
| 8:00-8:15 am | Mona Lisa | Novel Targets and Waveforms in Closed-Loop SCS  Melissa Murphy, MD | | |
| 8:15-8:30 am | Mona Lisa | Combination Therapy in SCS  Neel Mehta, MD | | |
| 8:30-8:45 am | Mona Lisa | Comprehensive SCS with Remote Monitoring  Kasra Amirdelfan, MD | | |
| 8:45-9:00 am | Mona Lisa | Adapting AI in High-Frequency Stimulation  Usman Latif, MD | | |
| 9:00-9:15 am | Mona Lisa | Personalized SCS Therapy with Biomarkers  Sean Li, MD | | |
| 9:15-9:30 am | Mona Lisa | Expanding Indications of SCS  Steven Falowski, MD, FAANS | | |

**Friday, October 24, 2025 (Continued)**

| **Time** | **Location** | **Event** | | |
| --- | --- | --- | --- | --- |
| 9:30-9:50 am | Mona Lisa | **Keynote Presentation:**  Saving our Space  Robert Levy, MD, PhD | | |
| 9:50-10:15 am | Pompeii Ballroom | Break with Exhibits  ***\*Not part of the CME program, no CME credit*** | | |
| **Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect**  **Room:** Mona Lisa  **Moderated by: Course Director - Sean Li, MD** | | | **APP Session- *Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care***  **Room:** Key Biscayne A  **APP Course Directors:** Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA, Casey Grillo, FNP-C | |
| 10:15-10:30 am | Novel Indications for DRG Stimulation  Kenneth Chapman, MD | | 10:15-10:20 am | Launch of the APP Program  “Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care” |
| 10:30-10:45 am | Non-Invasive Neuromodulation  Leonardo Kapural, MD, PhD | | 10:20-10:40 am | Advanced Imaging for Pain Diagnostics: What APPs Must Know  Doug Beall, MD |
| 10:45-11:00 am | Temporary Neuromodulation  David Reece, DO | | 10:40-11:00 am | Novel Non-Opioid Treatment Options  Hannah Sisti, PA-C |
| 11:00-11:15 am | PNS: Past, Present, and Future  Alaa Abd-Elsayed, MD | | 11:00-11:20 am | Diagnosis and Treatment of Axial Low Back Pain  Kristen Durkin, AGNP-C |

**Friday, October 24, 2025 (Continued)**

| **Time** | **Location** | **Event** | | |
| --- | --- | --- | --- | --- |
| 11:15-11:30 am | PNS for Chronic Back Pain  Christopher Gilligan, MD | | 11:20-11:40 am | Regenerative Medicine Updates for APPs: Beyond PRP  Annu Navani, MD |
| 11:30-12:00 Pm | **Keynote Presentation:**  What is the Future of Neuromodulation?  Corey W. Hunter, MD | | 11:40-12:00 Pm | Collaborative Case Studies: Surgical vs. Non-Surgical Pathways  Panel Presenters: (SI Fusion) Ashley Comer, MSN, APRN, FNP-C  (PNS) Casey Grillo, FNP-C  (SCS) Zohra Hussani, MSN, FNP-BC, MBA  (BVNA) Kristen Durkin, AGNP-C  (MILD) Patrick McGinn, PA-C |
| 12:00-1:00 pm | Promenade | Luncheon Symposium presented by Legally Mine  ***Not part of the CME program, no CME credit*** | | |
| **Plenary Session – The Next Big Thing: Where Pain, Science, and Business Intersect**  **Room:** Mona Lisa  **Moderated by: Peter Staats, MD, MB,A and Sean Li, MD** | | | **APP Session- *Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care***  **Room:** Key Biscayne B  **APP Course Directors:** Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA, Casey Grillo, FNP-C | |
| 1:00-1:20 pm | Nutraceuticals in Pain Medicine: The Catalyst for Success  Mark Tager, MD, MBA | | 1:00-1:20 pm | Neuromodulation 101: Deconstructing the Technology  Jonathan Carlson, MD |
| 1:20-1:40 pm | Automation through AI  Yeshvant Navalgund, MD | | 1:20-1:40 pm | Targeted Drug Delivery Therapy 101  Ashley Comer, MSN, APRN, FNP-C |

**Friday, October 24, 2025 (Continued)**

| **Time** | **Event** | | **Time** | **Event** |
| --- | --- | --- | --- | --- |
| 1:40-2:00 pm | **Keynote Presentation:**  SCS for Gait Disorders  Timothy Deer, MD | | 1:40-2:00 pm | MIS for Pain 101: Understanding the Tools  Harry Sukumaran, MD |
| 2:00-2:30 pm | Pompeii Ballroom | Break with Exhibits  ***\*Not part of the CME program, no CME credit*** | | |
| **Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect**  **Room:** Mona Lisa  **Moderated by: Kiran V. Patel, MD** | | | **APP Hands-On Workshop**  ***Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care***  **Room:** Key Biscayne A  **APP Course Directors:** Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA, Casey Grillo, FNP-C | |
| 2:30-2:50 pm | MIS Update on Spinal Stenosis  Brian Durkin, MD | | 2:30-3:10 pm | Basic IT Pump Programming and Management  Ashley Comer, MSN, APRN, FNP-C |
| 2:50-3:10 pm | Is Intrathecal Therapy the Solution to the Opioid Crisis?  Aaron Calodney, MD | |
| 3:10-3:30 pm | Salvage Therapy for Failed SCS Kiran V. Patel, MD | | 3:10-3:50 pm | Topical Capsaicin Patch Therapy: Patient Identification to Application  Hannah Sisti, PA-C |
| 3:30-3:50 pm | Deconstructing Vertebrogenic Pain  Doug Beall, MD | |

**Friday, October 24, 2025 (Continued)**

| **Time** | **Event** | | **Time** | **Event** |
| --- | --- | --- | --- | --- |
| 3:50-4:10 pm | SI Joint Treatment Options  Dawood Sayed, MD | | 3:50-4:30 pm | Topical Capsaicin Patch Therapy: Patient Identification to Application  Hannah Sisti, PA-C |
| 4:10-4:30 pm | Intradiscal Therapies for Chronic Pain  Jonathan Carlson, MD | |
| 4:30-5:00 pm | ***Movie Time Presentation***  Moderators: Annu Navani, MD and Mark Tager, MD, MBA  “The History of Pain Medicine”  “Hacking the Vagus Nerve” | | 4:30-5:00 pm | Office-Based SCS Programming with Automation  Patrick McGinn, PA-C and featuring EVA |
| 5:30-6:00 pm | Pompeii Ballroom | Cocktail Reception with Exhibits  ***\*Not part of the CME program, no CME credit*** | | |
| 6:00-9:00 pm | Offsite | Faculty Dinner - Offsite by invitation only  Sponsorship Available  ***\*Not part of the CME program, no CME credit*** | | |

**Saturday, October 25, 2025**

| **Time** | **Event** | | **Time** | **Event** | |
| --- | --- | --- | --- | --- | --- |
| **7:00-8:00 am** | **Promenade** | **Breakfast Symposium**  **Sponsorship Available**  ***\*Not part of the CME program, no CME credit*** | | | |
| **Plenary Session – The Next Big Thing: Where Pain, Science, and Business Intersect**  **Room:** Mona Lisa  **Moderated by: Kiran V. Patel, MD** | | | **Business Bootcamp (BBC)**  **Room:** Key Biscayne A  **Moderated by: Yeshvant Navalgund, MD** | | |
| 8:00-8:20 **am** | Protecting Interventional Pain Medicine  Harold Cordner, MD | | 8:00-8:20 **am** | Keeping Referrals Happy  Ramo Naidu, MD | |
| 8:20-8:40 **am** | Congressional Update  Jeff Mortier | | 8:20-8:40 **am** | Revenue Cycle Management  Paul Lynch, MD | |
| 8:40-9:00 **am** | Optimizing Service Differential in Interventional Pain Management  Hemant Kalia, MD | | 8:40-9:00 **am** | Selecting the Right EHR for the Practice  Harry Sukumaran, MD | |
| 9:00-9:20 **am** | Training the Next Generation of Pain Physicians  Paul Christo, MD, MBA | | 9:00-9:20 **am** | Hiring and Rewarding Talent  Christopher Gilligan, MD | |
| 9:20-9:40 **am** | The Role of Private Equity in Pain Medicine  Kasra Amirdelfan, MD | | 9:20-9:40 **am** | Building Your Personal Brand  Melissa Murphy, MD | |

**Saturday, October 25, 2025 (Continued)**

| **Time** | **Event** | | **Time** | **Event** | |
| --- | --- | --- | --- | --- | --- |
| 9:40-9:50 **am** | ***Rapid Fire***  What are the Things That are Going to Change Pain Medicine in 2026  Panelists: Jeff Mortier, Timothy Deer, MD, Annu Navani, MD, Kasra Amirdelfan, MD and Dawood Sayed, MD | | 9:40-9:50 **am** | Q&A with all Speakers | |
| 9:50-10:20 **am** | Pompeii Ballroom | **Break with Exhibits**  ***\*Not part of the CME program, no CME credit*** | | | |
| **Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect**  **Room:** Mona Lisa  **Moderated by: Peter Staats, MD, MBA** | | | **Business Bootcamp (BBC)**  **Room:** Key Biscayne A  **Moderated by: Yeshvant Navalgund, MD** | | |
| 10:20-10:40 **am** | **Keynote Presentation:**  Finding Fulfillment in the Practice of Medicine  Eric Grigsby, MD, MBA | | 10:20-10:40 **am** | How to Publish an Article or Book in Pain Medicine  Alaa Abd-Elsayed, MD | |
| 10:40-11:00 **am** | Pain Management in the Aging Population  Kenneth Candido, MD | | 10:40-11:00 **am** | Keeping Pace with Medicare Rules  Ketan Patel, MD | |
| 11:00-11:20 **am** | New Treatments for Fibromyalgia  Jeffrey Gudin, MD | | 11:00-11:20 **am** | What is an RAC Audit? An Update  Corey W. Hunter, MD | |
| 11:20-11:40 **am** | Clinical Impact of AI Physician Avatars in Patient Conversion: Improving Efficiency and Optimizing Outcomes  Ryan Budwany, MD | | 11:20-11:40 **am** | Innovation and the Importance of Informed Consent  Hemant Kalia, MD | |

**Saturday, October 25, 2025 (Continued)**

| **Time** | **Event** | | **Time** | **Event** |  |
| --- | --- | --- | --- | --- | --- |
| 11:40-12:00 | Biopsychosocial Approach to the Pain Patient  Michael E. Schatman, PhD | | 11:40-12:00 | MIPS Update  TBD | |
| 12:00-1:00 pm | Promenade | Luncheon Symposia  Sponsorship Available  ***\*Not part of the CME program, no CME credit*** | | | |
| **Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect**  **Room:** Mona Lisa  **Moderated by: Anish S. Patel, MD, MBA** | | | **Business Bootcamp (BBC) - AAPC Certification Program**  **Room Name: Key Biscayne A**  **Moderated by: Nicola Hawkinson, DPN, RN, RNFA - CORE**  **\*Not part of the CME program, no CME credit (AAPC CREDITS ARE AVAILABLE)** | | |
| 1:00-1:20 pm | Trigeminal Neural Blockade  Serdar Erdine, MD | | 1:00-2:00 pm |  | |
| 1:20-1:40 pm | Vagal Nerve Stimulation for Head and Neck Pain  Robert Levy, MD, PhD | |
| 1:40-2:00 pm | Topical Neurolysis for Pain  David Reece, DO | |
| 2:00-2:20 pm | Novel Non-Opioids for Head and Neck Pain  Neel Mehta, MD | | 2:00-3:00 pm |  | |
| 2:20-2:40 pm | Central Sensitization: A Cause of Persistent Chronic Pain  Eric Grigsby, MD, MBA | |

**Saturday, October 25, 2025 (Continued)**

| **Time** | **Event** | | **Time** | **Event** | |
| --- | --- | --- | --- | --- | --- |
| 2:40-3:00 pm | Sympathetic Blockade in CRPS: Diagnostic, Therapeutic or Prognostic?  Jee Youn Moon, MD, PhD | |  |  | |
| 3:00-3:30 **pm** | Pompeii Ballroom | **Break with Exhibits**  ***\*Not part of the CME program, no CME credit*** | | | |
| **Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect**  **Room:** Mona Lisa  **Moderated by: Anish S. Patel, MD, MBA** | | | **Business Bootcamp (BBC) - AAPC Certification Program**  **Room Name: Key Biscayne A**  **Moderated by: Nicola Hawkinson, DPN, RN, RNFA - CORE**  **\*Not part of the CME program, no CME credit (AAPC CREDITS ARE AVAILABLE)** | | |
| 3:30-4:00 pm | Interventional Pain Medicine - Large Practice Perspectives Panel  Moderator: Peter Staats, MD, MBA  Panelists: Yeshvant Navalgund, MD, John Prunskis, MD, FIPP, Kasra Amirdelfan, MD and Annu Navani, MD | | 3:30-4:30 pm |  | |
| **Interventional Pain Medicine Industry CEO/Presidents and CMO Forums**  **Room:** Promenade  **Moderated by: Peter Staats, MD, MBA and Sean Li, MD**  ***\*Not part of the CME program, no CME credit*** | | |
| 4:00-4:05 pm | **Introduction to the Presenters and Structure of Discussions with the Business Leadership in the Spine & Pain Space**  **Moderators:** Peter Staats, MD, MBA, and Sean Li, MD | |

**Saturday, October 25, 2025 (Continued)**

| **Time** | **Event** | | | **Time** | **Event** |
| --- | --- | --- | --- | --- | --- |
| 4:05-4:45 pm | **CMO Forum**  **Moderated by: Sean Li, MD and Peter Staats, MD, MBA**  **Invited Panelists:** **Allan Burton, MD** (Abbott), **Ray Baker, MD** (Boston Scientific) | | | 4:30-5:30 pm |  |
| 4:45-5:25 pm | **CEO Forum**  **Moderated by: Sean Li, MD and Peter Staats, MD, MBA**  **Panelists TBD: Todd Langevin** (Biotronik Neuro), **Jim Cassidy** (Boston Scientific), CornerLoc, **Aure Bruneau** (Curonix), PainTEQ, **Jim Schuermann** (Saluda), Stryker**,** Abbott, Nevro, SPR, Nalu, Medtronic, (CEO’s or Presidents will be invited) | | |
| 5:25-5:45 pm | Q&A | | | 5:30-5:45 pm | Q&A |
| 5:45 pm | Session Concludes | | | | |
| **6:30-8:30 pm** | **Gala and Awards Dinner**  **Room Name:**  **Hosted by: Peter Staats, MD, MBA and Sean Li, MD**  ***Sponsorship Available***  **Awards:**   * **Top Abstract Winners Presented by Michael Schatman, PhD** * **What is “ The Next Big Thing” of 2025 James Cavuto and Jeremy Koff** * **Academic Physician of the Year Award Winner** * **Advanced Practice Practitioner Leadership Award** * **Physician Leader of the Year Award Winner** * **Lifetime Achievement Award** * **Excellence in Clinical Research** * **International Scholar Award** | | | | |

**Sunday, October 26, 2025**

| **Time** | **Location** | **Event** | |
| --- | --- | --- | --- |
| **8:00 am** |  | **Continental Breakfast and Registration**  ***\*Not part of the CME program, no CME credit*** | |
|  | **Mona Lisa** | **Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect**  **Moderated by: Christopher Gilligan, MD** | |
| 8:00-8:20 **am** | Mona Lisa | Alternative Career Paths for the IPM Physician  Christopher Gilligan, MD | |
| 8:20-8:40 **am** | Mona Lisa | Cash Pay Pain Medicine  Mark Tager, MD, MBA | |
| 8:40-9:00 **am** | Mona Lisa | Pros and Cons of Private Equity Roll-Ups  Yeshvant Navalgund, MD | |
| 9:00-9:20 **am** | Mona Lisa | When Doctors Go on Strike, International Perspective of Pain Medicine  Jee Youn Moon, MD, PhD | |
| 9:20-9:40 **am** | Mona Lisa | Next Generation Metrics for Data Metrics for Practice Success and Growth  Usman Latif, MD | |
| 9:40-10:00 **am** | Mona Lisa | Reimbursement Challenges for the IPM Physician  Ketan Patel, MD | |
| 10:00-10:20 **am** | Mona Lisa | Addressing Mental Health in Pain Medicine  Michael Schatman, PhD | |
| 10:20-10:40 **am** | Mona Lisa | Managing Risk and Complications in Pain Medicine  Kenneth Candido, MD | |

**Sunday, October 26, 2025 (continued)**

| **Time** | **Location** | **Event** | |
| --- | --- | --- | --- |
| 10:40-11:00 **am** | Mona Lisa | Treating Elderly Patients in Chronic Pain  Paul Christo, MD, MBA | |
| 11:00-11:20 **am** | Mona Lisa | Strategies for Treating Our Veterans with Chronic Pain  Marshall Bedder, MD | |
| 11:20-11:40 **am** | Mona Lisa | Pelvic Pain  Kiran Patel, MD | |
| 11:40-12:00 **pm** | Mona Lisa | Beyond the Chart: Unlocking the Practice Potential of AI  Yeshvant Navalgund, MD | |
| 12:00-12:15 **pm** | Mona Lisa | Discussion  All Speakers | |
| 12:15 **pm** | Mona Lisa | Sessions Close | |