

**The Business of Pain presents:**

## **The Next BIG Thing – Where Pain Medicine, Science and Business Intersect**

Thursday, October 23 - Sunday, October 26, 2025

Eden Roc Hotel, Miami, Florida

**The Business of Pain presents:**

### ***The Next BIG Thing - Where Pain Medicine, Science, and Business Intersect***

#### **Program Agenda**

**Thursday, October 23rd - Sunday, October 26th, 2025**

**Eden Roc, Miami Beach, Florida**

*With: Peter Staats, MD, MBA and Course Director: Sean Li, MD*

*APP Course Directors: Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA and Casey Grillo, FNP-C*

*Business Course Planning Committee: Eric Grigsby, MD, MBA, Kenneth Candido, MD, Annu Navani, MD, Jeremy Koff, MBA, MPA, Scott Becker*

#### **Thursday, October 23, 2025**

<b>Time</b>	<b>Location</b>	<b>Event</b>
7:45-8:00 AM		Registration and Check-In Exhibitors are Welcome to Set Up in Pompeii Ballroom
8:00-8:15 AM	Mona Lisa	Welcome and Opening Remarks Presented by: Peter Staats, MD, MBA, Sean Li, MD
8:15-8:45 AM	Mona Lisa	How to Find the Next Disruptive Technology? Presented by: Jeremy Koff, MBA, MPA
8:45-9:15 AM	Mona Lisa	<b>Keynote Presentation:</b> Key Healthcare Trends Presented by: Scott Becker
9:15-9:45 AM	Mona Lisa	<b>Keynote Presentation:</b> Importance of Long-Term Pain Outcomes in Pain Medicine Presented by: Allen Burton, MD
9:45-10:00 AM	Pompeii Ballroom	Break <i>*Not part of the CME program, no CME credit</i>

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#### Thursday, October 23, 2025(continued)

Time	Location	Event
10:00-10:30 AM	Mona Lisa	Perspectives on Innovation in Pain Medicine Presented by: James Cavuto
10:30-11:00 AM	Mona Lisa	Innovations in Pain Medicine: Pharma versus MedTech Presented by: Brad Maruca
11:00-11:30 AM	Mona Lisa	Reforms in the Medicare and Medicaid System: A View From Behind the Curtain Presented by: John Prunskis, MD, FIPP
11:30-12:00 PM	Mona Lisa	<b>Keynote Presentation:</b> SCS for Gait Disorders Presented by: Timothy Deer, MD
12:00-1:00 PM	Promenade	Lunch Program <b>Sponsorship is available</b> <i>*Not part of the CME program, no CME credit</i>
1:00-1:20 PM	Mona Lisa	How Does the Investment Community Evaluate Your Next Big Idea? Presented by: Christopher J. Gilligan, MD
1:20-1:40 PM	Mona Lisa	Will Regenerative Therapies Disrupt Spinal Interventions? Presented by: Annu Navani, MD
1:40-2:00 PM	Mona Lisa	Analgesics of the Future Presented by: Jeffery Gudin, MD

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### Thursday, October 23, 2025(continued)

2:00-6:00 PM	Promenade	<b>2025 Gator Pit</b> <b>Moderated by: Jeremy Koff, MBA, MPA, Eric Grigsby, MD, MBA, James Cavuto &amp; Scott Becker</b> <b>Exciting New Innovative Companies and Ideas</b> Company Leaders to Present a Value Opportunity (the Pain Management version of “Shark Tank” - Learn About The Next Big Thing) (All faculty and attendees are invited to join in to discuss new and innovative updates!) <i>*Not part of the CME program, no CME credit</i>
		Thermaquil: Steve Popielarski (not confirmed)
		SpineX: Parrag Gad (not confirmed)
		Hold for ViaDisc
		Hold for Stryker
		Hold for Biowave
		Discussion and Wrap-Up Moderators: Jeremy Koff, MBA, MPA, Eric Grigsby, MD, MBA, James Cavuto, Scott Becker
2:00-6:00 PM	Promenade	NSPC Regional Directors Meeting - By Invitation Only
6:00-6:30 PM	Pompeii Ballroom	Cocktail Reception with Exhibits
6:30-8:30 PM	Promenade	NSPC Town Hall Meeting and Dinner - NSPC employees and affiliates only Sponsored by NSPC
6:30 PM		Pre-Conference Advisory Board Meeting Opportunities

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Time	Location	Event
7:00-7:05 AM	Promenade	Welcome to The Business of Pain: Next Big Thing Presented by: Peter Staats, MD, MBA, and Sean Li, MD - Course Director
7:05-7:55 AM	Promenade	<b>Breakfast Symposium presented by Pentec Health</b> <i>*Not part of the CME program, no CME credit</i>
	Mona Lisa	<b>Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect</b> Moderated by: Course Director - Sean Li, MD
8:00-8:15 AM	Mona Lisa	Novel Targets and Waveforms in Closed-Loop SCS Presented by: Nomen Azeem, MD
8:15-8:30 AM	Mona Lisa	Combination Therapy in SCS Presented by: Neel Mehta, MD
8:30-8:45 AM	Mona Lisa	Comprehensive SCS with Remote Monitoring Presented by: Kasra Amirdelfan, MD
8:45-9:00 AM	Mona Lisa	Adapting AI in High-Frequency Stimulation Presented by: Usman Latif, MD
9:00-9:15 AM	Mona Lisa	Personalized SCS Therapy with Biomarkers Presented by: Sean Li, MD
9:15-9:30 AM	Mona Lisa	Expanding Indications of SCS Presented by: Steven Falowski, MD, FAANS

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**Friday, October 24, 2025 (Continued)**

Time	Location	Event	
9:30-9:50 AM	Mona Lisa	<b>Keynote Presentation:</b> Presented by: Saving our Space Robert Levy, MD, PhD	
9:50-10:15 AM	Pompeii Ballroom	Break with Exhibits <i><b>*Not part of the CME program, no CME credit</b></i>	
<b>Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect</b> Room: Mona Lisa Moderated by: Course Director - Sean Li, MD		<b>APP Session- Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care</b> Room: Key Biscayne A <b>APP Course Directors:</b> Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA, Casey Grillo, FNP-C	
10:15-10:30 AM	Novel Indications for DRG Stimulation Presented by: Kenneth Chapman, MD	10:15-10:20 AM	Launch of the APP Program “Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care” Presented by: Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA and Casey Grillo, FNP-C
10:30-10:45 AM	Non-Invasive Neuromodulation Presented by: Leonardo Kapural, MD, PhD	10:20-10:40 AM	Advanced Imaging for Pain Diagnostics: What APPs Must Know Presented by: Doug Beall, MD
10:45-11:00 AM	Temporary Neuromodulation Presented by: David Reece, DO	10:40-11:00 AM	Novel Non-Opioid Treatment Options Presented by: Hannah Sisti, PA-C
11:00-11:15 AM	PNS: Past, Present, and Future Presented by: Alaa Abd-Elseyed, MD	11:00-11:20 AM	Diagnosis and Treatment of Axial Low Back Pain Presented by: Kristen Durkin, AGNP-C

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**Friday, October 24, 2025 (Continued)**

Time	Location	Event	
11:15-11:30 AM	PNS for Chronic Back Pain Presented by: Christopher J. Gilligan, MD	11:20-11:40 AM	Regenerative Medicine Updates for APPs: Beyond PRP Presented by: Annu Navani, MD
11:30-12:00 PM	<b>Keynote Presentation:</b> What is the Future of Neuromodulation? Presented by: Corey W. Hunter, MD	11:40-12:00 PM	Collaborative Case Studies: Surgical vs. Non-Surgical Pathways Moderator: Zohra Hussani, MSN, FNP-BC, MBA Panel Presenters: (SI Fusion) Ashley Comer, APRN, NP-C (PNS) Casey Grillo, FNP-C (SCS) Zohra Hussani, MSN, FNP-BC, MBA (BVNA) Kristen Durkin, AGNP-C (MILD) Patrick McGinn, PA-C
12:00-1:00 PM	Promenade	Luncheon Symposium presented by Legally Mine <i>Not part of the CME program, no CME credit</i>	
Plenary Session – The Next Big Thing: Where Pain, Science, and Business Intersect Room: Mona Lisa Moderated by: Peter Staats, MD, MBA and Sean Li, MD		APP Session- <i>Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care</i> Room: Key Biscayne B APP Course Directors: Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA, Casey Grillo, FNP-C	
1:00-1:20 PM	Nutraceuticals in Pain Medicine: The Catalyst for Success Presented by: Mark Tager, MD, MBA	1:00-1:20 PM	Neuromodulation 101: Deconstructing the Technology Presented by: Jonathan Carlson, MD
1:20-1:40 PM	Automation through AI Presented by: Yeshvant Navalgund, MD	1:20-1:40 PM	Targeted Drug Delivery Therapy 101 Presented by: Ashley Comer, APRN, NP-C

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### **Friday, October 24, 2025 (Continued)**

Time	Event		Time	Event
1:40-2:00 PM	Emerging Endoscopic Spinal Procedures Presented by: Róbert Rapčan, MD, PhD, MBA, FIPP		1:40-2:00 pm	MIS for Pain 101: Understanding the Tools Presented by: Harry P. Sukumaran, MD
2:00-2:30 PM	Pompeii Ballroom	Break with Exhibits Product Theater presented by Medtronic <i>*Not part of the CME program, no CME credit</i>		
Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect Room: Mona Lisa Moderated by: Kiran V. Patel, MD			APP Hands-On Workshop <i>Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care</i> Room: Key Biscayne A APP Course Directors: Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA, Casey Grillo, FNP-C	
2:30-2:50 PM	MIS Update on Spinal Stenosis Presented by: Brian Durkin, DO		2:30-3:00 PM	Basic IT Pump Programming and Management Presented by: Ashley Comer, APRN, NP-C
2:50-3:10 PM	Is Intrathecal Therapy the Solution to the Opioid Crisis? Presented by: Aaron Calodney, MD			
3:10-3:30 PM	Salvage Therapy for Failed SCS Presented by: Kiran V. Patel, MD		3:00-3:30 PM	Topical Capsaicin Patch Therapy: Patient Identification to Application Presented by: Hannah Sisti, PA-C
3:30-3:50 PM	Deconstructing Vertebrogenic Pain Presented by: Doug Beall, MD		3:30-4:00 PM	Management of Peripheral Nerve Stimulators Presented by: Casey Grillo, FNP-C

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Time	Event		Time	Event
3:50-4:10 PM	SI Joint Treatment Options Presented by: Nomen Azeem, MD		4:00-4:30 PM	Office-Based SCS Programming with Automation Presented by: Patrick McGinn, PA-C, and featuring EVA
4:10-4:30 PM	Intradiscal Therapies for Chronic Pain Presented by: Jonathan Carlson, MD			
4:30-6:00 PM	<b>Movie Time Presentation</b> Moderators: Annu Navani, MD and Mark Tager, MD, MBA “The History of Pain Medicine” - Presented by Annu Navani, MD “Hacking the Vagus Nerve” - Presented by Mark Tager, MD, MBA			
6:00-6:30 PM	Pompeii Ballroom	Cocktail Reception with Exhibits Hold - PS has Sponsor <b><i>*Not part of the CME program, no CME credit</i></b>		
6:30-9:00 PM	Offsite	Faculty Dinner - Offsite by invitation only Sponsorship Available <b><i>*Not part of the CME program, no CME credit</i></b>		

## Saturday, October 25, 2025

Time	Event		Time	Event
7:00-8:00 AM	Promenade	Breakfast Symposium Sponsorship Available <i>*Not part of the CME program, no CME credit</i>		
Plenary Session – The Next Big Thing: Where Pain, Science, and Business Intersect			Business Bootcamp (BBC) Room: Key Biscayne A	



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Room: Mona Lisa Moderated by: Kiran V. Patel, MD		Moderated by: Yeshvant Navalgund, MD	
8:00-8:20 AM	Protecting Interventional Pain Medicine Presented by: Harold Cordner, MD	8:00-8:20 AM	Keeping Referrals Happy Presented by: Ramo K. Naidu, MD
8:20-8:40 AM	Congressional Update Presented by: Jeff Mortier	8:20-8:40 AM	Revenue Cycle Management Presented by: Paul Lynch, MD
8:40-9:00 AM	Optimizing Service Differential in Interventional Pain Management Presented by: Hemant Kalia, MD	8:40-9:00 AM	Selecting the Right EHR for the Practice Presented by: Harry P. Sukumaran, MD
9:00-9:20 AM	Training the Next Generation of Pain Physicians Presented by: Paul Christo, MD, MBA	9:00-9:20 AM	Hiring and Rewarding Talent Presented by: Christopher J. Gilligan, MD
9:20-9:40 AM	The Role of Private Equity in Pain Medicine Presented by: Kasra Amirdelfan, MD	9:20-9:40 AM	Building Your Personal Brand Presented by: Mark Tager, MD, MBA
9:40-9:50 AM	<b>Rapid Fire</b> What are the Things That are Going to Change Pain Medicine in 2026 Panelists: Jeff Mortier, Timothy Deer, MD, Annu Navani, MD, Kasra Amirdelfan, MD	9:40-9:50 AM	Q&A Moderator: Yeshvant Navalgund, MD Panelists: Ramo K. Naidu, MD, Paul Lynch, MD, Harry P. Sukumaran, MD, Christopher J. Gilligan, MD, Mark Tager, MD, MBA

### Saturday, October 25, 2025 (Continued)

Time	Event	Time	Event
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9:50-10:20 AM	Pompeii Ballroom	<b>Break with Exhibits</b> <i>*Not part of the CME program, no CME credit</i>	
<b>Plenary Session – The Next Big Thing: Where Pain, Science, and Business Intersect</b> <b>Room: Mona Lisa</b> <b>Moderated by: Peter Staats, MD, MBA</b>		<b>Business Bootcamp (BBC)</b> <b>Room: Key Biscayne A</b> <b>Moderated by: Yeshvant Navalgund, MD</b>	
10:20-10:40 AM	<b>Keynote Presentation:</b> Finding Fulfillment in the Practice of Medicine Presented by: Eric Grigsby, MD, MBA	10:20-10:40 AM	How to Publish an Article or Book in Pain Medicine Presented by: Alaa Abd-Elseyed, MD
10:40-11:00 AM	Pain Management in the Aging Population Presented by: Kenneth Candido, MD	10:40-11:00 AM	Keeping Pace with Medicare Rules Presented by: Ketan Patel, MD
11:00-11:20 AM	New Treatments for Fibromyalgia Presented by: Peter Staats, MD, MBA	11:00-11:20 AM	What is an RAC Audit? An Update Presented by: Corey W. Hunter, MD
11:20-11:40 AM	Clinical Impact of AI Physician Avatars in Patient Conversion: Improving Efficiency and Optimizing Outcomes Presented by: Ryan Budwany, MD	11:20-11:40 AM	Innovation and the Importance of Informed Consent Presented by: Hemant Kalia, MD

### Saturday, October 25, 2025 (Continued)

Time	Event	Time	Event	
11:40-12:00 PM	Biopsychosocial Approach to the Pain Patient Presented by: Michael E. Schatman, PhD	11:40-12:00	I Survived a TPE...Could YOU? Presented by: Maulik Bhalani, MD	
12:00-1:00 PM	Promenade	Luncheon Symposia (HOLD) Sponsored by Modernizing Medicine Presentation with Dr. Joel Salmon		

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<b>Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect</b> <b>Room: Mona Lisa</b> <b>Moderated by: Anish S. Patel, MD, MBA</b>		<b>Business Bootcamp (BBC) - Billing and Coding Course</b> <b>Room Name: Key Biscayne A</b> <b>Moderated by: Nicola Hawkinson, DPN, RN, RNFA</b> <b>*Not part of the CME program, no CME credit</b>	
1:00-1:20 PM	Trigeminal Neural Blockade Presented by: Serdar Erdine, MD	1:00-2:00 PM	How To Navigate Eligibility, Pre-Authorization, and Revenue Cycle Management Process Presented by: Mikaela Hawkinson and Amy Turner, RN, BSN, MMHC, CPC, CHC, CHIAP
1:20-1:40 PM	Vagal Nerve Stimulation for Head and Neck Pain Presented by: Robert Levy, MD, PhD		
1:40-2:00 PM	Topical Neurolysis for Pain Presented by: David Reece, DO		
2:00-2:20 PM	Novel Non-Opioids for Head and Neck Pain Presented by: Neel Mehta, MD	2:00-3:00 PM	How to Calculate Co-Pays, Co-Insurance, and Patient Deductibles Presented by: Nicola Hawkinson, DPN, RN, RNFA
2:20-2:40 PM	Central Sensitization: A Cause of Persistent Chronic Pain Presented by: Eric Grigsby, MD, MBA		
2:40-3:00 PM	Sympathetic Blockade in CRPS: Diagnostic, Therapeutic or Prognostic? Presented by: Jee Youn Moon, MD, PhD, FIPP, CIPS		

**Saturday, October 25, 2025 (Continued)**

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Time	Event		Time	Event
3:00-3:30 PM	Pompeii Ballroom	Break with Exhibits <i>*Not part of the CME program, no CME credit</i>		
Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect Room: Mona Lisa Moderated by: Anish S. Patel, MD, MBA <i>*Not part of the CME program, no CME credit</i>			Business Bootcamp (BBC) - Billing and Coding Course Room Name: Key Biscayne A Moderated by: Nicola Hawkinson, DPN, RN, RNFA <i>*Not part of the CME program, no CME credit</i>	
3:30-4:00 PM	Strategies for Treating Our Veterans with Chronic Pain Presented by: Marshall Bedder, MD		3:30-4:30 PM	What's New with Payor Guidelines and Medicare Presented by: Amy Turner, RN, BSN, MMHC, CPC, CHC, CHIAP
Interventional Pain Medicine Industry CEO/Presidents and CMO Forums Room: Promenade Moderated by: Peter Staats, MD, MBA and Sean Li, MD <i>*Not part of the CME program, no CME credit</i>				
4:00-4:05 PM	Introduction to the Presenters and Structure of Discussions with the Business Leadership in the Spine & Pain Space Moderators: Peter Staats, MD, MBA, and Sean Li, MD			
4:05-4:45 PM	CMO Forum Moderated by: Sean Li, MD and Peter Staats, MD, MBA Invited Panelists: Ray Baker, MD (Boston Scientific), Marshall Bedder, MD, Allan Burton, MD (Abbott)		4:30-5:00 PM	2025 Coding Updates Presented by: Amy Turner, RN, BSN, MMHC, CPC, CHC, CHIAP

**Saturday, October 25, 2025 (Continued)**

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Time	Event	Time	Event
4:45-5:25 PM	<b>CEO Forum</b> <b>Moderated by: Sean Li, MD and Peter Staats, MD, MBA</b> <b>Invited Panelists TBD: Todd Langevin</b> (Biotronik Neuro), <b>Jim Cassidy</b> (Boston Scientific), CornerLoc, <b>Aure Bruneau</b> (Curonix), <b>Shanth Thiyagalingam</b> , PainTEQ, <b>Jim Schuermann</b> (Saluda), Stryker, <b>Robert DiTota</b> , Abbott, Nevro, SPR, Nalu, <b>Paolo DiVencenzo</b> , Medtronic, (CEO's or Presidents will be invited)	5:00-5:30 PM	How to calculate patient payments...the 101 on Estimates Presented by: Amy Turner, RN, BSN, MMHC, CPC, CHC, CHIAP
5:25-5:45 PM	Q&A	5:30-5:45 PM	Q&A Moderator: Nicola Hawkinson, DPN, RN, RNFA Panelists: Mikaela Hawkinson and Amy Turner, RN, BSN, MMHC, CPC, CHC, CHIAP
5:45 PM	Session Concludes		
6:30-8:30 PM	<b>Gala and Awards Dinner</b> Room Name: Promenade Hosted by: Peter Staats, MD, MBA and Sean Li, MD <i>Sponsorship Available</i> Awards: <ul style="list-style-type: none"><li>• Top Abstract Winners Presented by: Michael E. Schatman, PhD</li><li>• The Next Big Thing “Gator Bait” Winner of 2025 Presented by: James Cavuto and Jeremy Koff</li><li>• Academic Physician of the Year Award Winner Alaa Abd-Elseyed, MD Presented by: Christopher Gilligan, MD</li><li>• Advanced Practice Practitioner Leadership Award Winner Zohra Hussani, MSN, FNP-BC, MBA Presented by: Casey Grillo, FNP-C</li><li>• Physician Leader of the Year Award Winner Kasra Amirdelfan, MD Presented by: David Reece, DO</li><li>• Lifetime Achievement Award Winner Serdar Erdine, MD Presented by: Peter Staats, MD, MBA</li><li>• NSPC Health Policy Impact Award Winner Ketan Patel, MD Presented by: Yeshvant Navalgund, MD</li><li>• International Scholar Award Winner Jee Youn Moon, MD, PhD Presented by: Sean Li, MD</li></ul>		

**Sunday, October 26, 2025**

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Time	Location	Event
8:00 AM		Continental Breakfast and Registration <i>*Not part of the CME program, no CME credit</i>
	Mona Lisa	Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect Moderated by: Christopher J. Gilligan, MD
8:00-8:20 AM	Mona Lisa	Alternative Career Paths for the IPM Physician Presented by: Christopher J. Gilligan, MD
8:20-8:40 AM	Mona Lisa	Cash Pay Pain Medicine Presented by: Mark Tager, MD, MBA
8:40-9:00 AM	Mona Lisa	Pros and Cons of Private Equity Roll-Ups Presented by: Yeshvant Navalgund, MD
9:00-9:20 AM	Mona Lisa	When Doctors Go on Strike, International Perspective of Pain Medicine Presented by: Jee Youn Moon, MD, PhD, FIPP, CIPS
9:20-9:40 AM	Mona Lisa	Next Generation Metrics for Data Metrics for Practice Success and Growth Presented by: Usman Latif, MD
9:40-10:00 AM	Mona Lisa	Reimbursement Challenges for the IPM Physician Presented by: Ketan Patel, MD
10:00-10:20 AM	Mona Lisa	The "4-Ps" of Pain Medicine: Patients, Providers, Payors and Profits Presented by: Michael E. Schatman, PhD
10:20-10:40 AM	Mona Lisa	Managing Risk and Complications in Pain Medicine Presented by: Kenneth Candido, MD

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**Sunday, October 26, 2025 (continued)**

Time	Location	Event
10:40-11:00 <b>AM</b>	Mona Lisa	Treating Elderly Patients in Chronic Pain Presented by: Paul Christo, MD, MBA
11:00-11:20 <b>AM</b>	Mona Lisa	Interventional Pain Medicine - Large Practice Perspectives Panel Moderator: Peter Staats, MD, MBA Panelists: Yeshvant Navalgund, MD, John Prunskis, MD, FIPP, Kasra Amirdelfan, MD and Annu Navani, MD
11:20-11:40 <b>AM</b>	Mona Lisa	Pelvic Pain Presented by: Kiran Patel, MD
11:40-12:00 <b>PM</b>	Mona Lisa	Beyond the Chart: Unlocking the Practice Potential of AI Presented by: Yeshvant Navalgund, MD
12:00-12:15 <b>PM</b>	Mona Lisa	Turning Finances Around Presented by: Pepe Armas, MD
12:15-12:30 <b>PM</b>	Mona Lisa	Discussion Moderator: Christopher J. Gilligan, MD Panelists: Paul Christo, MD, MBA, Kiran Patel, MD, Yeshvant Navalgund, MD
12:30 <b>PM</b>	Mona Lisa	Sessions Close