

The Business of Pain presents:

The Next BIG Thing – Where Pain Medicine, Science and Business Intersect

Thursday, October 23 - Sunday, October 26, 2025

Eden Roc Hotel, Miami, Florida

The Business of Pain presents:

The Next BIG Thing - Where Pain Medicine, Science, and Business Intersect

Program Agenda

Thursday, October 23rd - Sunday, October 26th, 2025

Eden Roc, Miami Beach, Florida

With: Peter Staats, MD, MBA and Course Director: Sean Li, MD

APP Course Directors: Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA and Casey Grillo, FNP-C

Business Course Planning Committee: Eric Grigsby, MD, MBA, Kenneth Candido, MD, Annu Navani, MD, Jeremy Koff, MBA, MPA, Scott Becker

Thursday, October 23, 2025

Time	Location	Event
7:45-8:00 AM		Registration and Check-In Exhibitors are Welcome to Set Up in Pompeii Ballroom
8:00-8:15 AM	Mona Lisa	Welcome and Opening Remarks Presented by: Peter Staats, MD, MBA, Sean Li, MD
8:15-8:45 AM	Mona Lisa	How to Find the Next Disruptive Technology? Presented by: Jeremy Koff, MBA, MPA
8:45-9:15 AM	Mona Lisa	Keynote Presentation: Key Healthcare Trends Presented by: Scott Becker
9:15-9:45 AM	Mona Lisa	Keynote Presentation: Importance of Long-Term Pain Outcomes in Pain Medicine Presented by: Allen Burton, MD
9:45-10:00 AM	Pompeii Ballroom	Break <i>*Not part of the CME program, no CME credit</i>

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Thursday, October 23, 2025(continued)

Time	Location	Event
10:00-10:30 AM	Mona Lisa	Perspectives on Innovation in Pain Medicine Presented by: James Cavuto
10:30-11:00 AM	Mona Lisa	Innovations in Pain Medicine: Pharma versus MedTech Presented by: Brad Maruca
11:00-11:30 AM	Mona Lisa	Reforms in the Medicare and Medicaid System: A View From Behind the Curtain Presented by: John Prunskis, MD, FIPP
11:30-12:00 PM	Mona Lisa	Keynote Presentation: SCS for Gait Disorders Presented by: Timothy Deer, MD
12:00-1:00 PM	Promenade	Lunch Program Sponsorship is available <i>*Not part of the CME program, no CME credit</i>
1:00-1:20 PM	Mona Lisa	How Does the Investment Community Evaluate Your Next Big Idea? Presented by: Christopher J. Gilligan, MD
1:20-1:40 PM	Mona Lisa	Will Regenerative Therapies Disrupt Spinal Interventions? Presented by: Annu Navani, MD
1:40-2:00 PM	Mona Lisa	Analgesics of the Future Presented by: Jeffery Gudin, MD

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Thursday, October 23, 2025(continued)

2:00-6:00 PM	Mona Lisa	2025 Gator Pit Moderated by: Jeremy Koff, MBA, MPA, Eric Grigsby, MD, MBA, James Cavuto & Scott Becker Exciting New Innovative Companies and Ideas Company Leaders to Present a Value Opportunity (the Pain Management version of “Shark Tank” - Learn About The Next Big Thing) (All faculty and attendees are invited to join in to discuss new and innovative updates!) <i>*Not part of the CME program, no CME credit</i>
		Thermaquil: Steve Popielarski (not confirmed)
		SpineX: Parrag Gad (not confirmed)
		Hold for ViaDisc
		Hold for Stryker
		Hold for Biowave
		Discussion and Wrap-Up Moderators: Jeremy Koff, MBA, MPA, Eric Grigsby, MD, MBA, James Cavuto, Scott Becker
2:00-6:00 PM	Promenade	NSPC Regional Directors Meeting - By Invitation Only
6:00-6:30 PM	Mona Lisa	Gator Pit Cocktail Reception hosted by Biotronik Neuro (service in the back of the presentation room)
6:30-8:30 PM	Promenade	NSPC Town Hall Meeting and Dinner - NSPC employees and affiliates only Sponsored by NSPC

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6:30 PM		Pre-Conference Advisory Board Meeting Opportunities
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Friday, October 24, 2025

Time	Location	Event
7:00-7:05 AM	Promenade	Welcome to The Business of Pain: Next Big Thing Presented by: Peter Staats, MD, MBA, and Sean Li, MD - Course Director
7:05-7:55 AM	Promenade	Breakfast Symposium presented by Pentec Health <i>*Not part of the CME program, no CME credit</i>
	Mona Lisa	Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect Moderated by: Course Director - Sean Li, MD
8:00-8:15 AM	Mona Lisa	Novel Targets and Waveforms in Closed-Loop SCS Presented by: Nomen Azeem, MD
8:15-8:30 AM	Mona Lisa	Combination Therapy in SCS Presented by: Neel Mehta, MD
8:30-8:45 AM	Mona Lisa	Comprehensive SCS with Remote Monitoring Presented by: Kasra Amirdelfan, MD
8:45-9:00 AM	Mona Lisa	Adapting AI in High-Frequency Stimulation Presented by: Usman Latif, MD
9:00-9:15 AM	Mona Lisa	Personalized SCS Therapy with Biomarkers Presented by: Sean Li, MD
9:15-9:30 AM	Mona Lisa	Expanding Indications of SCS Presented by: Steven Falowski, MD, FAANS

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Friday, October 24, 2025 (Continued)

Time	Location	Event	
9:30-9:50 AM	Mona Lisa	Keynote Presentation: Presented by: Saving our Space Robert Levy, MD, PhD	
9:50-10:15 AM	Pompeii Ballroom	Break with Exhibits <i>*Not part of the CME program, no CME credit</i>	
Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect Room: Mona Lisa Moderated by: Course Director - Sean Li, MD		APP Session- Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care Room: Key Biscayne A APP Course Directors: Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA, Casey Grillo, FNP-C	
10:15-10:30 AM	Novel Indications for DRG Stimulation Presented by: Kenneth Chapman, MD	10:15-10:20 AM	Launch of the APP Program “Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care” Presented by: Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA and Casey Grillo, FNP-C
10:30-10:45 AM	Non-Invasive Neuromodulation Presented by: Leonardo Kapural, MD, PhD	10:20-10:40 AM	Advanced Imaging for Pain Diagnostics: What APPs Must Know Presented by: Doug Beall, MD
10:45-11:00 AM	Temporary Neuromodulation Presented by: David Reece, DO	10:40-11:00 AM	Novel Non-Opioid Treatment Options Presented by: Hannah Sisti, PA-C
11:00-11:15 AM	PNS: Past, Present, and Future Presented by: Alaa Abd-Elseyed, MD, MBA, MPH, CPE, FASA, FASIPP	11:00-11:20 AM	Diagnosis and Treatment of Axial Low Back Pain Presented by: Kristen Durkin, AGNP-C

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Time	Location	Event	
11:15-11:30 AM	PNS for Chronic Back Pain Presented by: Christopher J. Gilligan, MD	11:20-11:40 AM	Regenerative Medicine Updates for APPs: Beyond PRP Presented by: Annu Navani, MD
11:30-12:00 PM	Keynote Presentation: What is the Future of Neuromodulation? Presented by: Corey W. Hunter, MD	11:40-12:00 PM	Collaborative Case Studies: Surgical vs. Non-Surgical Pathways Moderator: Zohra Hussani, MSN, FNP-BC, MBA Panel Presenters: (SI Fusion) Harry Sukumaran, MD (PNS) Casey Grillo, FNP-C (SCS) Zohra Hussani, MSN, FNP-BC, MBA (BVNA) Kristen Durkin, AGNP-C (MILD) Patrick McGinn, PA-C
12:00-1:00 PM	Promenade	Luncheon Symposium presented by Legally Mine <i>Not part of the CME program, no CME credit</i>	
Plenary Session – The Next Big Thing: Where Pain, Science, and Business Intersect Room: Mona Lisa Moderated by: Peter Staats, MD, MBA and Sean Li, MD		APP Session- <i>Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care</i> Room: Key Biscayne A APP Course Directors: Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA, Casey Grillo, FNP-C	
1:00-1:20 PM	Nutraceuticals in Pain Medicine: The Catalyst for Success Presented by: Mark Tager, MD, MBA	1:00-1:20 PM	Neuromodulation 101: Deconstructing the Technology Presented by: Jonathan Carlson, MD
1:20-1:40 PM	Automation through AI Presented by: Yeshvant Navalgund, MD	1:20-1:40 PM	Targeted Drug Delivery Therapy 101 Presented by: Harry Sukumaran, MD

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Time	Event		Time	Event
1:40-2:00 PM	Emerging Endoscopic Spinal Procedures Presented by: Róbert Rapčan, MD, PhD, MBA, FIPP		1:40-2:00 pm	MIS for Pain 101: Understanding the Tools Presented by: Harry P. Sukumaran, MD
2:00-2:30 PM	Pompeii Ballroom	Break with Exhibits Product Theater presented by Medtronic <i>*Not part of the CME program, no CME credit</i>		
Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect Room: Mona Lisa Moderated by: Kiran V. Patel, MD			APP Hands-On Workshop <i>Empowering Advanced Practice Providers to Lead Innovation and Patient-Centered Care</i> Room: Key Biscayne A APP Course Directors: Patrick McGinn, PA-C, Zohra Hussani, MSN, FNP-BC, MBA, Casey Grillo, FNP-C	
2:30-2:50 PM	MIS Update on Spinal Stenosis Presented by: Brian Durkin, DO		2:30-3:00 PM	Basic IT Pump Programming and Management Presented by: Harry P. Sukumaran, MD
2:50-3:10 PM	Is Intrathecal Therapy the Solution to the Opioid Crisis? Presented by: Aaron Calodney, MD			
3:10-3:30 PM	Salvage Therapy for Failed SCS Presented by: Kiran V. Patel, MD		3:00-3:30 PM	Topical Capsaicin Patch Therapy: Patient Identification to Application Presented by: Hannah Sisti, PA-C
3:30-3:50 PM	Deconstructing Vertebrogenic Pain Presented by: Doug Beall, MD		3:30-4:00 PM	Management of Peripheral Nerve Stimulators Presented by: Casey Grillo, FNP-C

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Time	Event		Time	Event
3:50-4:10 PM	SI Joint Treatment Options Presented by: Nomen Azeem, MD		4:00-4:30 PM	Office-Based SCS Programming with Automation Presented by: Patrick McGinn, PA-C, and featuring EVA
4:10-4:30 PM	Intradiscal Therapies for Chronic Pain Presented by: Jonathan Carlson, MD			
4:30-6:00 PM	Movie Time Presentation Moderators: Annu Navani, MD and Mark Tager, MD, MBA “The History of Pain Medicine” - Presented by Annu Navani, MD “Hacking the Vagus Nerve” - Presented by Mark Tager, MD, MBA			
6:00-6:30 PM	Pompeii Ballroom	Cocktail Reception with Exhibits A Toast to Dr. Gabor Racz, MD Presented by: Serdar Erdine, MD Hold - PS has Sponsor <i>*Not part of the CME program, no CME credit</i>		
6:30-9:00 PM	Offsite	Faculty Dinner - Offsite by invitation only Sponsored by Abbott <i>*Not part of the CME program, no CME credit</i>		

Saturday, October 25, 2025

Time	Event		Time	Event	
7:00-8:00 AM	Promenade	Breakfast Symposium sponsored by Curonix <i>*Not part of the CME program, no CME credit</i>			

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Plenary Session – The Next Big Thing: Where Pain, Science, and Business Intersect Room: Mona Lisa Moderated by: Kiran V. Patel, MD		Business Bootcamp (BBC) Room: Key Biscayne A Moderated by: Yeshvant Navalgund, MD	
8:00-8:20 AM	Protecting Interventional Pain Medicine Presented by: Harold Cordner, MD	8:00-8:20 AM	Keeping Referrals Happy Presented by: Ramo K. Naidu, MD
8:20-8:40 AM	TBD	8:20-8:40 AM	Revenue Cycle Management Presented by: Paul Lynch, MD
8:40-9:00 AM	Optimizing Service Differential in Interventional Pain Management Presented by: Hemant Kalia, MD	8:40-9:00 AM	Selecting the Right EHR for the Practice Presented by: Harry P. Sukumaran, MD
9:00-9:20 AM	Training the Next Generation of Pain Physicians Presented by: Paul Christo, MD, MBA	9:00-9:20 AM	Hiring and Rewarding Talent Presented by: Christopher J. Gilligan, MD
9:20-9:40 AM	The Role of Private Equity in Pain Medicine Presented by: Kasra Amirdelfan, MD	9:20-9:40 AM	Building a Cash Pay Business Presented by: Mark Tager, MD, MBA
9:40-9:50 AM	Rapid Fire What are the Things That are Going to Change Pain Medicine in 2026 Panelists: Annu Navani, MD, Kasra Amirdelfan, MD	9:40-9:50 AM	Q&A Moderator: Yeshvant Navalgund, MD Panelists: Ramo K. Naidu, MD, Paul Lynch, MD, Harry P. Sukumaran, MD, Christopher J. Gilligan, MD, Mark Tager, MD, MBA

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Time	Event		Time	Event
9:50-10:20 AM	Pompeii Ballroom	Break with Exhibits <i>*Not part of the CME program, no CME credit</i>		
Plenary Session – The Next Big Thing: Where Pain, Science, and Business Intersect Room: Mona Lisa Moderated by: Peter Staats, MD, MBA			Business Bootcamp (BBC) Room: Key Biscayne A Moderated by: Yeshvant Navalgund, MD	
10:20-10:40 AM	Keynote Presentation: Finding Fulfillment in the Practice of Medicine Presented by: Eric Grigsby, MD, MBA		10:20-10:40 AM	How to Publish an Article or Book in Pain Medicine Presented by: Alaa Abd-Elseyed, MD, MBA, MPH, CPE, FASA, FASIPP
10:40-11:00 AM	Pain Management in the Aging Population Presented by: Kenneth Candido, MD		10:40-11:00 AM	Keeping Pace with Medicare Rules Presented by: Ketan Patel, MD
11:00-11:20 AM	New Treatments for Fibromyalgia Presented by: Peter Staats, MD, MBA		11:00-11:20 AM	What is an RAC Audit? An Update Presented by: Corey W. Hunter, MD
11:20-11:40 AM	Clinical Impact of AI Physician Avatars in Patient Conversion: Improving Efficiency and Optimizing Outcomes Presented by: Ryan Budwany, MD		11:20-11:40 AM	Innovation and the Importance of Informed Consent Presented by: Hemant Kalia, MD

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Time	Event		Time	Event	
11:40-12:00 PM	Biopsychosocial Approach to the Pain Patient Presented by: Michael E. Schatman, PhD		11:40-12:00	How to Survive a Medicare TPE (Targeted Probe and Education). Are you next? Presented by: Maulik Bhalani, MD	
12:00-1:00 PM	Promenade	Luncheon Symposia (HOLD) Sponsored by Modernizing Medicine Presentation with Dr. Joel Salmon <i>*Not part of the CME program, no CME credit</i>			
Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect Room: Mona Lisa Moderated by: Anish S. Patel, MD, MBA			Business Bootcamp (BBC) - Billing and Coding Course Room Name: Key Biscayne A Moderated by: Nicola Hawkinson, DPN, RN, RNFA <i>*Not part of the CME program, no CME credit</i>		
1:00-1:20 PM	Trigeminal Neural Blockade Presented by: Serdar Erdine, MD		1:00-2:00 PM	How To Navigate Eligibility, Pre-Authorization, and Revenue Cycle Management Process Presented by: Mikaela Hawkinson and Amy Turner, RN, BSN, MMHC, CPC, CHC, CHIAP	
1:20-1:40 PM	Vagal Nerve Stimulation for Head and Neck Pain Presented by: Robert Levy, MD, PhD				
1:40-2:00 PM	Topical Neurolysis for Pain Presented by: David Reece, DO				
2:00-2:20 PM	Novel Non-Opioids for Head and Neck Pain Presented by: Neel Mehta, MD		2:00-3:00 PM	How to Calculate Co-Pays, Co-Insurance, and Patient Deductibles Presented by: Nicola Hawkinson, DPN, RN, RNFA	

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2:20-2:40 PM	Central Sensitization: A Cause of Persistent Chronic Pain Presented by: Eric Grigsby, MD, MBA		
2:40-3:00 PM	Sympathetic Blockade in CRPS: Diagnostic, Therapeutic or Prognostic? Presented by: Jee Youn Moon, MD, PhD, FIPP, CIPS		

Saturday, October 25, 2025 (Continued)

Time	Event		Time	Event
3:00-3:30 PM	Pompeii Ballroom	Break with Exhibits <i>*Not part of the CME program, no CME credit</i>		
Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect Room: Mona Lisa Moderated by: Anish S. Patel, MD, MBA <i>*Not part of the CME program, no CME credit</i>			Business Bootcamp (BBC) - Billing and Coding Course Room Name: Key Biscayne A Moderated by: Nicola Hawkinson, DPN, RN, RNFA <i>*Not part of the CME program, no CME credit</i>	
3:30-4:00 PM	Strategies for Treating Our Veterans with Chronic Pain Presented by: Marshall Bedder, MD		3:30-4:30 PM	What's New with Payor Guidelines and Medicare Presented by: Amy Turner, RN, BSN, MMHC, CPC, CHC, CHIAP
Interventional Pain Medicine Industry CEO/Presidents and CMO Forums Room: Promenade Moderated by: Peter Staats, MD, MBA and Sean Li, MD <i>*Not part of the CME program, no CME credit</i>				
4:00-4:05 PM	Introduction to the Presenters and Structure of Discussions with the Business Leadership in the Spine & Pain Space			

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	Moderators: Peter Staats, MD, MBA, and Sean Li, MD		
4:05-4:45 PM	CMO Forum Moderated by: Sean Li, MD and Peter Staats, MD, MBA Invited Panelists: Ray Baker, MD (Boston Scientific), Marshall Bedder, MD, Allan Burton, MD (Abbott), David Caraway, MD, PhD (Globus/Nevro)	4:30-5:00 PM	2025 Coding Updates Presented by: Amy Turner, RN, BSN, MMHC, CPC, CHC, CHIAP

Saturday, October 25, 2025 (Continued)

Time	Event	Time	Event
4:45-5:25 PM	CEO Forum Moderated by: Sean Li, MD and Peter Staats, MD, MBA Invited Panelists TBD: Todd Langevin (Biotronik Neuro), Jim Cassidy (Boston Scientific), Bob Compton, CornerLoc, Aure Bruneau (Curonix), Shanth Thiyagalingam, PainTEQ, Saluda, Stryker, Robert DiTota, Abbott, Anthony Williams, Nevro, Maria Bennett, SPR, Tom West, Nalu, Paolo Di Vincenzo, Medtronic	5:00-5:30 PM	How to calculate patient payments...the 101 on Estimates Presented by: Amy Turner, RN, BSN, MMHC, CPC, CHC, CHIAP
5:25-5:45 PM	Q&A	5:30-5:45 PM	Q&A Moderator: Nicola Hawkinson, DPN, RN, RNFA Panelists: Mikaela Hawkinson and Amy Turner, RN, BSN, MMHC, CPC, CHC, CHIAP
5:45 PM	Session Concludes		
6:30-8:30 PM	Gala and Awards Dinner		

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Room Name: Promenade

Hosted by: Peter Staats, MD, MBA and Sean Li, MD

Sponsorship Available

Awards:

- **Top Abstract Winners Presented by: Michael E. Schatman, PhD**
- **The Next Big Thing “Gator Bait” Winner of 2025 Presented by: James Cavuto and Jeremy Koff**
- **Academic Physician of the Year Award Winner Alaa Abd-Elsayed, MD, MBA, MPH, CPE, FASA, FASIPP, Presented by: Christopher Gilligan, MD**
- **Advanced Practice Practitioner Leadership Award Winner Zohra Hussani, MSN, FNP-BC, MBA Presented by: Casey Grillo, FNP-C**
- **Physician Leader of the Year Award Winner Kasra Amirdelfan, MD Presented by: David Reece, DO**
- **Lifetime Achievement Award Winner Serdar Erdine, MD Presented by: Peter Staats, MD, MBA**
- **NSPC Health Policy Impact Award Winner Ketan Patel, MD Presented by: Yeshvant Navalgund, MD**
- **International Scholar Award Winner Jee Youn Moon, MD, PhD Presented by: Sean Li, MD**

Sunday, October 26, 2025

Time	Location	Event
8:00 AM		Continental Breakfast and Registration <i>*Not part of the CME program, no CME credit</i>
	Mona Lisa	Plenary Session – The Next Big Thing: Where Pain, Science and Business Intersect Moderated by: Christopher J. Gilligan, MD
8:00-8:20 AM	Mona Lisa	Alternative Career Paths for the IPM Physician Presented by: Christopher J. Gilligan, MD
8:20-8:40 AM	Mona Lisa	Staying on the Right Side of the Law Presented by: Paul Lynch, MD
8:40-9:00 AM	Mona Lisa	Pros and Cons of Private Equity Roll-Ups

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		Presented by: Yeshvant Navalgund, MD
9:00-9:20 AM	Mona Lisa	When Doctors Go on Strike, International Perspective of Pain Medicine Presented by: Jee Youn Moon, MD, PhD, FIPP, CIPS
9:20-9:40 AM	Mona Lisa	Next Generation Metrics for Data Metrics for Practice Success and Growth Presented by: Usman Latif, MD
9:40-10:00 AM	Mona Lisa	Reimbursement Challenges for the IPM Physician Presented by: Ketan Patel, MD
10:00-10:20 AM	Mona Lisa	The "4-Ps" of Pain Medicine: Patients, Providers, Payors and Profits Presented by: Michael E. Schatman, PhD
10:20-10:40 AM	Mona Lisa	Managing Risk and Complications in Pain Medicine Presented by: Kenneth Candido, MD

Sunday, October 26, 2025 (continued)

Time	Location	Event
10:40-11:00 AM	Mona Lisa	Treating Elderly Patients in Chronic Pain Presented by: Paul Christo, MD, MBA
11:00-11:20 AM	Mona Lisa	Interventional Pain Medicine - Large Practice Perspectives Panel Moderator: Peter Staats, MD, MBA Panelists: Yeshvant Navalgund, MD, John Prunskis, MD, FIPP, Kasra Amirdelfan, MD and Annu Navani, MD
11:20-11:40 AM	Mona Lisa	Pelvic Pain Presented by: Kiran Patel, MD
11:40-12:00 PM	Mona Lisa	Beyond the Chart: Unlocking the Practice Potential of AI

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		Presented by: Yeshvant Navalgund, MD
12:00-12:15 PM	Mona Lisa	Turning Finances Around Presented by: Pepe Armas, MD
12:15-12:30 PM	Mona Lisa	Discussion Moderator: Christopher J. Gilligan, MD Panelists: Paul Christo, MD, MBA, Kiran Patel, MD, Yeshvant Navalgund, MD
12:30 PM	Mona Lisa	Sessions Close